

# Prepared in accordance with International Financial Reporting Standards





# 1. INTRODUCTION TO THE FINANCIAL STATEMENT

# 1. General Information

J.W. Construction Holding S.A. ("JWCH")., a joint-stock company domiciled in Ząbki at ul. Radzymińska 326, REGON id. no.: 010621332 was initially registered as Towarzystwo Budowlano-Mieszkaniowe Batory Sp. z o.o., a limited liability company, on 7 March 1994 under number RHB 39782. On 15 January 2001 it was transformed into a joint-stock company and registered with the District Court for Warsaw under number RHB 63464. On 16 July 2001 the Company changed its name to the current "J.W. Construction Holding S.A." and was entered into the National Court Register under number KRS 0000028142.

In accordance with the Polish Classification of Activities (Polska Klasyfikacja Działalności -PKD) the core business of the Company is development and sale of own properties for the Company's own account. The subject of the Company's activity is also the implementation of the building, designing and supportive production, as well as trade in real estate, sale of aggregates and hotel services.

As at 31.12.2012 the lifetime of the Company is unlimited. The accounting year of the Company is a calendar year i.e. the period from 1 January to 31 December.

# 2. ADOPTED PRINCIPLES (POLICY) OF ACCOUNTING

#### Going concern basis and comparability of financial statements

The Company J.W. Construction Holding S.A assumes a going concern assumption and comparability of financial statements. As at the balance sheet date J.W. Construction Holding S.A. did not find out any threats to the going concern assumption. The financial reporting is prepared in accordance with the historical cost convention. The financial information was not measured with any other method, which guarantees that the financial statements presented in the financial statements are comparable.

#### Declaration of unconditional compliance with IFRS

The financial statements of J.W. Construction Holding S.A., were prepared in accordance with the International Financial Reporting Standards, as approved by the European Union.

J.W. Construction Holding S.A. has assumed that besides accounting estimates, also a professional judgement of the management was significant for the financial statements.

#### Significant estimations and assumptions

Estimations and judgements are subject to periodic verification of the Company. When making estimations J.W. Construction Holding S.A. makes the following assumptions referring to the future.

- Estimation of impairment allowance. Impairment allowance is established taking account of expected risk connected with receivables and created collateral having impact on effective debt collection. Although the assumptions are made using the best knowledge, real results may be different than expected.
- Estimations connected with establishing deferred tax assets in accordance with IAS 12. Due to the highly volatile economy it may happen that real earnings and taxincome are different than planned.
- Estimation of potential costs of fiscal and court proceedings pending against the parent company. When preparing the financial statements the opportunities and risks connected with pending proceedings are reviewed on a case by case basis, and provisions for potential losses are created accordingly. However, it is also possible that a court or a fiscal authority makes a judgement or issues a decision other than expected by the company and the created provisions may prove insufficient.
- The company gains revenues from services supplied by the Company under contracts for a specified time. Services supplied by the Company are long-term ones and their term of performance is over six months.

# The results of applying new standards of accounting and changes to the accounting policy

The principles (policy) of accounting that were used for preparation of this financial statements for the financial year ended on 31 December 2011 are consistent with those used for preparation of the financial statements for the financial year ended in 2011, with the exception of changes described below.



The Company changed the accounting policy for the moment of transferring the control and significant risks to the Buyer. After the amendment, the Company using the interpretation of IFRIC 15 recognizes revenue from the sale of the property after meeting the following conditions:

- Date of completion:
- Receiving property transfer protocol.

The change did not affect the data for the current and comparable period.

The same principles were used for the current and comparable period.

#### Changes resulting from changes to IFRS

The following new or revised standards or interpretations issued by the International Accounting Standards Board or IFRS Interpretations Committee are applied from 01 January 2012:

- Amendments to IFRS 1 Severe hyperinflation and removal of fixed dates
- Amendments to IAS 12 Deferred tax: Recovery of Underlying Assets as a basis ofor its determination.
- Amendments to IFRS 7 Disclosures—Transfers of Financial Assets

Their adaptation did not affect the results of the Company's activity and financial situation, but resulted only in changes of applied accounting policy or eventually in expending of the scope of required disclosures or terminology used. The main consequences of the application of new regulations:

• Amendments to IFRS 1 Severe hyperinflation and removal of fixed dates

The amendments to IFRS 1 were published on 20 December 2010 and are applicable to annual periods beginning on 01 July 2011 or thereafter. The changes relate to the constant reference to the date "1 January 2004" as the date of application of IFRS for the first time and change it to "the date of adoption of IFRS for the first time" in order to eliminate the need for conversion transactions that occurred before the date of transition to IFRS by the entity. In addition, some guidelines for re-use of IFRS in the periods that follow periods of significant hyperinflation, preventing full compliance with IFRS, are added to the standard.

The Company will apply amended IFRS 1 after the date of entry into force set by the European Commission, it is from 1 January 2013.

The amended IFRS 1 had no impact on the financial statements of the Company.

Amendments to IAS 12 Deferred tax: Recovery of Underlying Assets as a basis ofor its determination.

The amendment to IAS 12 was published on 20 December 2010 and is applicable to annual periods beginning on or after 01 January 2012. The change clarifies, among others, a valuation method of assets and provisions for deferred tax in the case of investment properties valued in accordance with the fair value model which is specified in IAS 40 Investment Property. Entry into force of the revised standard will also withdraw SIC 21 Income Taxes – Recovery of Revalued Non-Depreciable Assets

The Company will apply amended IAS 12 after the date of entry into force set by the European Commission, it is from 1 January 2013.

The amended IAS 12 had no impact on the financial statements of the Group.

• Amendments to IFRS 7 Disclosures—Transfers of Financial Assets

The amendments to IFRS 7 were published on 07 October 2010 and are applicable to annual periods beginning on 01 July 2011 or thereafter. The aim of the changes in the standard is to enable users of financial statements to understand the transactions of financial assets better (eg, securitization), including understanding the potential effects of risks that are in the unit that provided assets. The changes also require additional disclosure in the case of a transfer of assets of significant value near the end of the reporting period.

The amended IFRS 7 had no impact on the financial statements of the Company.

# Not effective standards (New standards and interpretations)

In this financial statement, the Group did not decide of an earlier use of published standards or interpretations before their effective date.

The following standards and interpretations were issued by the IFRS Interpretations Committee and IFRIC and not yet entered into force on the balance sheet date:

• IFRS 9 Financial Instruments

The new standard was published on 12 November 2009 and is the first step of IASB to replace IAS 39 Financial Instruments: Recognition and Measurement. Following the publication, a new standard was subject to further works and was partially modified. The new standard will enter into force from 01 January 2015.

The Group will apply the new standard from 01 January 1 2015.

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new standard.

# IFRS 10 Financial Instruments

The new standard was published on 12 May 2011 and it is suppossed to replace the SIC 12 Consolidation – Special Purpose Entities and some of the provisions of IAS 27 Consolidated and Separate Financial Statements The standard defines the concept of control as a factor in determining whether an entity should be included in the consolidated financial statements and provides guidance to help determine whether an entity has control or not.



The Company will apply amended standard from 01 January 2014, after the date of entry into force set by the European Commission.

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new standard.

#### IFRS 11 Joint Arrangements

The new standard was published on 12 May 2011 and it is suppossed to replace the SIC 13 Jointly Controlled Entities - Non-Monetary Contributions by Venturers and IAS 31 Interests in Joint Ventures. The standard emphasizes the rights and obligations arising from the common agreement, regardless of its legal form and eliminates the inconsistencies in reporting by defining the method to account for interests in jointly controlled entities.

The Company will apply amended standard from 01 January 2014, after the date of entry into force set by the European Commission.

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new standard.

# • IFRS 12 Disclosure of Interests in Other Entities

The new standard was published on 12 May 2011 and includes requirements for disclosure of information on the relationship between entities.

The Company will apply amended standard from 01 January 2014, after the date of entry into force set by the European Commission.

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new standard.

#### IFRS 13 Fair Value Measurement

The new standard was published on 12 May 2011 and the assumption of it is to facilitate the use of fair value by reducing the complexity of the solutions and to increase consistency in applying the principles of fair value measurements. The standard clearly defines the objective of such a valuation, and clarifies the definition of fair value.

The Group will apply the new standard from January 1, 2013

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new standard

# • IAS 27 Consolidated and Separate Financial Statements

The new standard was published on May 12, 2011, and it mainly results from the transfer of certain provisions of the existing IAS 27 to the new IFRS 10 and IFRS 11. The standard contains requirements for the presentation and disclosures in the separate financial statements of the investments in associates, subsidiaries or joint ventures. The standard will replace the previous IAS 27 Consolidated and Separate Financial Statements

The Company will apply amended standard from 01 January 2014, after the date of entry into force set by the European Commission.

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new standard.

# • IAS 28 — Investments in Associates and Joint Ventures

The new standard was published on May 12, 2011, and addresses the accounting for investments in associates. It also specifies requirements for the application of equity method in associates and joint ventures. The standard will replace the previous IAS 28 Investments in Associates

The Company will apply amended standard from 01 January 2014, after the date of entry into force set by the European Commission.

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new standard.

#### • Amendments to IAS 19 Employee Benefits

Amendments to IAS 19 were published on 16 June 2011 and they apply to annual periods beginning on 1 January 2013 or thereafter. The amendments eliminate potential delay in recognising profits and losses known as the "corridor method".

Moreover, they improve presentation of changes in the balance sheet following from employee benefit schemes and of mandatory estimates presented in the statement of other comprehensive income as well as broaden the scope of required disclosures related thereto.

The Company will apply the amended IAS from 01 January 2013.

As of the date of preparing these Financial Statements, it is not possible to assess reasonably the impact of applying the amended standard.

#### Amendments to IAS 1 Presentation of Statement of Other Comprehensive Income

Amendments to IAS 1 were published on 16 June 2011 and they apply to annual periods beginning on 01 July 2012 or thereafter. The amendments concern grouping of items of the statement of other comprehensive income that may be transferred to the profit and loss statement. Moreover, the amendments confirm the possibility to present items of the statement of other comprehensive income and items of the profit and loss statement as one statement or two separate statements.

The Company will apply the amended IAS from 01 January 2013.

As of the date of preparing these Financial Statements, it is not possible to assess reasonably the impact of applying the amended standard.

Amendments to IFRS 7 Disclosures - Offsetting Financial Assets and Financial Liabilities



The amendments to IFRS 7 were published on 16 December 2011 and are applicable to annual periods beginning on 01 January 2013 or thereafter. Without changing the general principles regarding the offsetting of financial assets and liabilities, the amendment extended the scope of disclosures relating to the offset amounts. It also introduced the requirement of broader (more transparent) disclosures with respect to the management of credit risk using received or transferred collaterals (pledges).

The Company will apply the amended IFRS from 01 January 2013.

As of the date of preparing these Financial Statements, it is not possible to assess reasonably the impact of applying the

Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities

Amendments to IAS 32 were published on 16 December 2011 and they apply to annual periods beginning on 1 January 2014 or thereafter. These amendments were introduced in response to existing incoherence regarding the application of offsetting criteria in IAS 32.

The Company will apply the amended IAS from 01 January 2013.

As of the date of preparing these Financial Statements, it is not possible to assess reasonably the impact of applying the amended standard.

Interpretation IFRIC 20 - Stripping Costs in the Production Phase of a Surface Mine

Interpretation IFRIC 20 was issued on 19 October 2011 and it applies to annual periods beginning on 1 January 2013 or thereafter. The interpretation provides guidelines regarding the recognition of costs relating to the removal of surface layers of ground in order to access mined resources in surface mines.

The Company will apply the new interpretation as of 1 January 2013.

The amended interpretation should not have any impact on the Group's Financial Statements.

Amendments in IFRS 1

The amendments to IFRS 1 were published on 13 March 2012 and are applicable to annual periods beginning on 01 January 2013 or thereafter. The aim of amendments is to enable the release of entities applying IFRS for the first time from full retrospective application of all IFRS in case, where such individuals benefit from government loans with interest below market rates.

The Company will apply the amended IFRS 1 from 01 January 2013.

The amended IFRS 1 will have no impact on the financial statements of the Group.

The amendments to different standards resulting from the annual review of the International Financial Reporting Standards (Annual Improvements 2009-2011)

On 17 May 2012, subsequent amendments to the seven standards arising from the draft of proposed amendments to International Financial Reporting Standards, published in June 2011. They are applicable to annual periods beginning on or after 01 January 2013 (depending on a standard).

The Company has applied revised standards in the scope of the amendments, which were made, since 01 January 2013, unless their different date of entry into force is provided.

Application of the revised standards will have no significant impact on the financial statements of the Group.

Guidelines on the transitional rules (Amendments to IFRS 10, IFRS 11 and IFRS 12)

Guidelines were published on 28 June 2012 and contain additional information regarding the application of IFRS 10, IFRS 11 and IFRS 12, including the presentation of comparative data for the first application of the above mentioned

The Company will apply the amendments when the European Union accepts the amendments.

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new changes.

Investment entities (Amendments to IFRS 10, IFRS 12 and IAS 27)

Guidelines were published on 31 October 2012 and contain another principles regarding the application of IFRS 10, IFRS 12 concerning entities, which meet the definition of investment funds.

The Company will apply the amendments when the European Union accepts the amendments.

At the date of preparation of these financial statements, it is not possible to reliably estimate the impact of applying new changes.

The accounting policies applied by the Company are as follows:

# Intangible assets

Intangible assets are priced at cost and include proprietary rights such as: concessions, patents, licenses, trademarks, copyrights, know-how and computer software. Intangible assets are identifiable non-monetary assets. Intangible assets are recognisable if:

- they are identifiable,
- -the company controls such assets, due to which it is entitled to future economic benefits that are attributable to them and is able to restrict third party access to such benefits,
- they generate future economic benefits in the form of revenues from sales or cost savings for the company,
- the acquisition price or manufacturing cost of a given asset can be measured reliably

Intangible assets are amortised with the straight-line method for the period of their expected useful life.



Intangible assets of an indefinite useful life (goodwill) are not amortised but tested for impairment on an annual basis, in accordance with IAS 36.

#### Tangible assets

Tangible assets cover resources controlled by the company (owned by the same) as a result of past events, from which future economic benefits are expected to flow to the company and which are kept by the same for use in production or supply of goods and services, for rendering them for use to other entities under lease agreements or for the purpose of administration, and which are expected to be used for over one year. The company recognises tangible assets as assets when they are usable, complete and their cost (acquisition price or manufacturing cost) may be measured reliably.

Tangible assets are measured at acquisition price or manufacturing cost. Tangible assets are depreciated with the straight-line method for the period of their useful life as follows:

- Buildings and structures: the depreciation rates from 2% 4,5%
- Machinery and equipment: 6% 30%
- Means of transport: 12.5% 20%

Subsequent expenditures on tangible assets are included in their carrying value if it is probable that the business entity will gain future economic benefits exceeding the ones obtainable under the initially estimated earnings from assets held before such expenditures. Current costs of maintenance and repairs are expensed in the period in which they were incurred.

Fixed small assets with a value below PLN 3,500.00 are amortized once on the date of purchase. In case of fixed assets, which permanently lost their economic usefulness, unplanned depreciation charge included in other operating costs is made.

The Company verified the value of their assets. Fixed assets that are disclosed in the financial statements do not differ from their assumed cost.

#### Impairment of tangible assets and intangible assets

Whenever there are indications that tangible assets and intangible assets may be impaired, the said assets are tested for impairment. The established amounts of impairment losses reduce the carrying value of an asset subject to impairment and are disclosed in the income statement.

Impairment losses on assets that were earlier remeasured adjust the revaluation reserve up to the amounts disclosed in equity, and below the acquisition price they are disclosed in the income statement. An impairment loss is recognised for the amount by which the asset's carrying value exceeds its recoverable amount. The recoverable amount is the higher of the asset's net realizable value and the value in use. Impairment losses are reversed when the circumstances due to which they were made cease to exist. Impairment loss reversals are disclosed in the income statement except for the ones which earlier reduced the revaluation reserve. They then adjust the said reserve up to the value of earlier reductions.

## Investment real estate

Investment real estate is real estate (land, building or a part of the same, or both) treated by the owner as a source of revenues from rents or held for growth in value. Such real estate is not used in production, supply of goods and services or administration activities, neither is it held for sale in an ordinary course of business. Investment real estate is in particular land kept for its long-term growth in value or land whose future use is presently undetermined. Investment real estate is initially measured at acquisition price or manufacturing cost including transaction expenses.

#### Lease

A lease is an agreement whereby a lessor conveys to a lessee, in return for a specific payment or a series of payments, the right to use an asset for a specified time. The company classifies leases as operating leases or financial leases. A lease is classified as a financial lease when substantially all risks and rewards of ownership of the leased asset are transferred to company. A financial lease is initially disclosed on the lease commencement date understood as the day from which the company is entitled to use the leased asset.

As at the lease commencement date the financial lease is disclosed in the balance sheet of the company as an asset and a liability at the lower of:

- in the amount equal to the market value of the leased asset,
- the present (discounted) value of lease payments, depending on which amount is lower.

Lease payments are divided into financial expenses (presented in the income statement for a given period) and principal payments, reducing the liability under the lease. Financial expenses are disclosed directly in the income statement. Leased assets disclosed in the balance sheet are amortised and depreciated under the same principles as other purchased assets of a similar kind. The period of amortisation or depreciation is equal to the period of lease unless after the end of the lease the company intends to buy the ownership right to the leased asset.

Any lease that does not satisfy the criteria of a financial lease is classified as an operating lease. Payments made under an operating lease are expensed in the income statement on a straight-line basis over the period of lease.

#### Inventories

Inventories comprising materials, work in progress, finished products, goods and trade advances are understood as assets which are:

materials or raw materials designated for use during production or supply of services,



- produced for the purpose of sale in an ordinary course of business,
- held for sale in an ordinary course of business.

**Finished products** are components of the completed projects (residential homes, multifamily housing), such as apartments, commercial spaces, basements, garage and parking places. Finished products are components of completed projects (housing estates, multi-family housing estates) such as apartments, commercial premises, basements, garages, garage places, parking places. This item comprises other finished products used in the production process of the company. Finished products are measured at the lower of acquisition price (manufacturing cost - including direct costs and a substantiated part of indirect costs as well as costs of borrowings incurred until the production completion date) and a net realizable value.

Should the acquisition price or manufacturing cost be higher than the expected net realisable value, the company discloses an impairment loss adjusting costs of goods sold.

**Work in progress** covers expenditures made on building housing estates and costs connected with auxiliary production. Auxiliary production is measured at manufacturing cost. Production connected with building of housing estates is valued in accordance with IAS 11 "Construction Contracts" and the principles referred to under section "Long-term developer contracts".

#### **Borrowing Costs**

Costs of borrowings comprise interest, exchange losses and other financial expenses incurred by the company due to borrowings. The Company defers costs of borrowings that may be allocated directly to acquisition (land and construction services), construction or manufacturing of an asset as a part of acquisition price or manufacturing cost of such asset. The said costs are deferred until the production or construction completion date. Other costs of borrowings are recognised in the period in which they are incurred, regardless of the manner of using the borrowings.

#### Current and non-current receivables

Receivables are disclosed in the financial statements at the amount due less impairment allowance. Receivables are remeasured taking account of the probability of their payment, by way of making impairment allowance. Impairment allowance is included in other operating expenses or financial expenses, respectively, depending on the type of receivables covered by such allowance. Remitted, prescribed or uncollectible debts reduce the impairment allowance earlier recognised for the same. Remitted, prescribed or uncollectible debts for which no or only some impairment allowance was recognized are charged to other operating expenses or financial expenses, respectively.

#### Guarantee deposits

Guarantee deposits being parts of receivables, retained by customers under contractual provisions as security for the guarantee and warranty period, are disclosed in assets of the Company.

Guarantee deposits securing claims of the Company against sub-contractors are disclosed as payables in liabilities. Deposits are measured as at the balance sheet date at acquisition price adjusted with an effective discount rate.

#### Cash and cash equivalents

Cash on hand and with bank as well as current deposits kept to maturity are measured at par value.

# Prepaid expenses

The Company defers expenditures of prepaid expenses when it is probable that incurred costs refer to more than one reporting period, and in accordance with the principles of significance and prudence in accounting. The most important criterion for deferment of expenses is satisfaction of the definition of assets i.e. resources whose value can be measured reliably, recognised as a result of past events and from which future economic benefits are expected to flow to the company.

# Provisions for liabilities

Provisions are liabilities of uncertain amount or timing. The Group companies recognise provisions when all the following conditions are fulfilled:

- the company has a present (legal or constructive) obligation as a result of past events;
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation;
- a reliable estimate can be made of the amount of such obligation.

Provisions for liabilities in J.W. Construction Holding S.A. comprise:

- a provision for guarantee repairs disclosed at amounts of guarantee repair costs incurred in previous periods,
- a provision for unused annual leaves of employees, recognised based on records on unused days of annual leaves
  of particular employees at a given date and their daily gross salaries plus social insurance premiums paid by the
  Employer,
- provision for retirement benefits,
- deferred income tax liabilities.

# Long-term developer contracts

The core business of the Company is the realization of development contracts. The core business of the Group is performance of developer contracts. The characteristic feature of developer contracts is the construction of apartments that are generally financed by the principal over the whole project, by way of contractually agreed advances, and then after the investment process has been completed - the ownership right is transferred to the apartment buyer. Such



contracts are performed for over twelve months. Advances paid by buyers under concluded agreements are recorded as deferred income. Costs by nature incurred in a given period are disclosed as production in progress under inventories. From 1 January 2009, the Company recognizes revenues and expenses regarding the developer contracts in accordance with the IFRIC 15 interpretation: "Agreements for the construction of real estate", published in July 2008. This interpretation concerns the moment of recognition of revenue from sales of property.

From 2009, the Company recognizes revenues from developer contracts – sale of immovable property to the purchaser upon the transfer of control and significant risk of ownership. Transfer of control and significant risk of ownership take place the latest on the date of concluding the contract in a form of a notarial deed.

The Company changed the accounting policy for the moment of transferring the control and significant risks to the Buyer. After the amendment, the Company using the interpretation of IFRIC 15 recognizes revenue from the sale of the property after meeting the following conditions:

- Date of completion:
- Receiving property transfer protocol.

#### Long-term developer contracts

As a provider of construction services, the Company applies the regulations under IAS 11 "Construction Contracts" for accounting and recognition of construction services:

#### a) Zero-profit method

The zero-profit method is applied when it is not possible to measure the stage of completion of an unfinished construction service reliably. In accordance with the said method revenues from an unfinished construction service are established at a month end at costs incurred in the said month, not higher than costs probable to be covered by the principal in future. When invoiced revenues exceed incurred costs, a relevant part of revenues is written off to deferred income.

#### b) Percentage-of-completion method

The percentage-of-completion method is applied when it is possible to measure the stage of completion of an unfinished construction service reliably. Revenues from an unfinished construction contract are disclosed pro rata to costs incurred at a given moment of its performance. Revenues, expenses and profits are disclosed proportionally to the stage of work completion.

To measure the stage of completion of a construction contract the Company applies a method that will allow it to reliably establish the stage of completion of works as at a given date. Depending on the nature of a contract such method may comprise:

- establishing costs of the contract incurred due to work performed to date proportionally to estimated total costs of such contract,
- measurement of works performed,
- comparing physically completed parts of work with contractual works.

When establishing the stage of completion of a construction service, based on contractual expenses incurred to date, costs of the said works include only those contractual expenditures that can be allocated to the stage of completed work.

# **Borrowings**

Borrowings are recognised at acquisition price equal to fair value of received cash less costs of acquisition.

Borrowings are subsequently measured at acquisition price adjusted with an effective interest rate. All effects of the adjusted acquisition price and effects of derecognition of a liability from the balance sheet or recognition of its impairment are disclosed in the profit and loss account.

# Deferred income tax

Deferred income tax assets and liabilities are estimated based on temporary differences between the value of assets and liabilities disclosed in books and their tax value and a tax loss deductible in future from the tax base.

Income tax liabilities are recognised for temporary positive differences at the amount of income tax payable in future.

Deferred income tax assets are recognised at the amount of expected future deduction from income tax due to temporary negative differences and a deductible tax loss, in accordance with the principle of prudence in accounting. The carrying value of deferred income tax assets is verified as at each balance sheet date unless it is probable that taxable income sufficient to realise the whole or a part of a deferred income tax asset will be generated. Deferred income tax assets and deferred income tax liabilities are measured at tax rates applicable for the period when the asset is realised and the liability is discharged, based on tax rates applicable as at the balance sheet date.

#### Held-for-sale assets and discontinued operations

Available-for-sale assets and discontinued operations are assets of the Company and are disclosed in the financial statements at the lower of their carrying value or fair value diminished by selling expenses.

Assets can be classified to that group when active operations are performed to locate a buyer, it is highly probable that assets will be sold within one year of their classification and they are available for immediate sale.



#### Liabilities

Liabilities are obligations of the Company, arising from future events, the value of which can be measured reliably and which will cause the use of present or future assets of the company.

Based on their characteristics, liabilities can be divided into:

- current liabilities.
- non-current liabilities.
- financial liabilities,
- contingent liabilities.

Current liabilities are all trade payables and all or those of other liabilities that fall due within one year of the balance sheet date. Non-current liabilities are those liabilities, other than trade payables, which fall due after one year of the balance sheet date.

Financial liabilities are obligations of the company to deliver financial assets or to exchange a financial instrument with another company on unfavourable conditions.

Contingent liabilities are obligations dependent on occurrence of certain events. Contingent liabilities are disclosed in additional information and notes.

Liabilities are measured as at the balance sheet date in the amount due.

#### Accrued expenses

Accrued expenses are recognised at the amount of probable obligations falling to the reporting period.

#### Revenues

The Company recognises revenues at the amount of probable economic benefits flowing due to a transaction, which can be measured reliably. Revenues are recognised on an accrual basis, regardless of the date of payment receipt.

Revenues from sales of developer services - apartments - are disclosed in the manner provided under the section "Long-term developer contracts".

Revenues from sales of construction services are recognised in the period of service supply, on the basis of the stage of completion of a concrete transaction, established based on the relation of actually performed works to all services to supply.

# Other income, expenses, gains and losses

Other operating income and expenses are income and expenses not connected directly with operating activities.

Financial income and expenses comprise, among other things, interest connected with loans and credits granted and used, default interest received and paid, foreign exchange gains and losses, commissions paid and received, gains and losses on sale of securities, provisions dissolved and created against financial expenses.

Extraordinary profits and losses present financial results of events that come into existence outside the main business of the company.

#### Taxes

Corporate income tax expense is calculated based on taxable earnings (tax base) for a given accounting year. Tax profit (loss) differs from net book profit (loss) due to exclusion of next-year taxable income and tax deductible costs, as well as permanently non-taxable income and expenses. Tax expense is calculated at a tax rate applicable in a given trading year.



# 2. FINANCIAL STATEMENTS

# **Balance sheet statement**

| ASSETS                                      | Note | 31-12-2012       | 31 -12 -2011*    |
|---|------|------------------|------------------|
| NON-CURRENT ASSETS                          |      | 826,527,139.72   | 575,206,739.42   |
| Intangible assets                           | 1    | 15,910,645.94    | 17,007,126.13    |
| Tangible assets                             | 2    | 284,625,843.32   | 254,638,379.31   |
| Investment real estate                      | 3    | 205,980,247.51   | 162,912,350.94   |
| Other financial assets                      | 4    | 124,667,782.26   | 117,937,029.14   |
| Deferred income tax assets                  | 13   | 14,018,058.51    | 7,224,382.00     |
| Trade and other receivables                 | 5    | 181,324,562.18   | 15,487,471.90    |
| CURRENT ASSETS                              |      | 625,522,591.89   | 685,900,795.13   |
| Inventories                                 | 6    | 27,879,623.82    | 32,873,127.51    |
| Construction contracts                      | 6    | 502,214,445.43   | 501,515,547.76   |
| Trade and other receivables                 | 7    | 58,702,182.75    | 73,665,256.61    |
| Other financial assets                      | 8    | 15,281,741.43    | 20,367,080.44    |
| Cash and cash equivalents                   | 9    | 8,480,981.31     | 34,198,725.58    |
| Accruals                                    | 10   | 12,963,617.15    | 23,281,057.23    |
| Total Assets                                |      | 1,452,049,731.61 | 1,261,107,534.55 |
| EQUITY AND LIABILITIES                      |      |                  |                  |
| EQUITY                                      |      | 521,788,333.53   | 520,731,629.90   |
| Share capital                               | 11   | 10,814,656.00    | 10,814,656.00    |
| Revaluation capital                         |      | 7,493,208.19     | 7,493,208.19     |
| Other capital                               | 11   | 511,017,652.86   | 485,636,997.77   |
| Retained earnings                           |      | -15,598,247.08   | -8,584,817.69    |
| Net profit / loss                           |      | 8,061,063.56     | 25,371,585.63    |
| LIABILITIES                                 |      | 930,261,398.07   | 740,375,904.65   |
| Non-current liabilities                     |      | 554,926,742.56   | 341,272,443.52   |
| Borrowings                                  | 12   | 140,803,453.42   | 104,768,229.58   |
| Deferred income tax liabilities             | 13   | 24,384,909.91    | 14,752,455.65    |
| Retirement benefit obligations              |      | 300,027.14       | 373,000.00       |
| Provision for other liabilities and charges | 14   | 460,316.60       | 843,914.11       |
| Other liabilities                           | 15   | 388,978,035.49   | 220,534,844.18   |
| Current liabilities                         |      | 375,334,655.51   | 399,103,461.13   |
| Trade and other payables                    | 16   | 118,000,541.55   | 100,084,747.96   |
| Construction contracts                      | 6    | 73,963,198.78    | 68,637,033.73    |
| Borrowings                                  | 12   | 137,813,016.54   | 76,565,707.54    |
| Provision for other liabilities and charges | 14   | 11,224,303.61    | 12,028,430.17    |
| Other liabilities                           | 16   | 34,333,595.03    | 141,787,541.73   |
| Total Equity and Liabilities                |      | 1,452,049,731.60 | 1,261,107,534.55 |

<sup>\*</sup> Data for 2011 prior to the merger with its subsidiaries and restating the opening balance



# **Profit and loss account**

|   |      | for the period<br>01-01-2012 | for the period<br>01-01-2011 |
|---|------|------------------------------|------------------------------|
|   | Note | to 31-12-2012                | to 31-12-2011                |
| Net revenues from sales of products, goods and materials, of which: | 17   | 282,960,790.55               | 333,213,675.91               |
| Net revenues from sales of products                                 |      | 279,162,485.00               | 329,639,376.13               |
| Net revenues from sales of goods and materials                      |      | 3,798,305.55                 | 3,574,299.78                 |
| Costs of products, goods and materials sold, of which:              | 18   | 211,798,399.61               | 253,189,454.58               |
| Manufacturing cost of products sold                                 |      | 208,355,066.22               | 249,638,712.58               |
| Value of goods and materials sold                                   |      | 3,443,333.39                 | 3,550,742.00                 |
| Gross profit (loss) on sales  |      | 71,162,390.94                | 80,024,221.33                |
| Selling expenses  | 18   | 24,690,595.10                | 27,864,632.97                |
| Overhead expenses   | 18   | 23,332,171.53                | 23,857,531.17                |
| Revaluation of investment properties                                |      | 21,354,973.00                | 21,202,649.25                |
| Profit (loss) on sales  |      | 44,494,597.31                | 49,504,706.44                |
| Other operating income  | 19   | 17,117,951.22                | 9,011,565.61                 |
| Other operating expenses  | 20   | 9,729,538.75                 | 5,587,509.14                 |
| Operating profit (loss)   |      | 51,883,009.78                | 52,928,762.91                |
| Financial income  | 21   | 22,250,429.83                | 11,978,826.14                |
| Financial expenses  | 22   | 62,909,694.29                | 31,914,865.10                |
| Profit (loss) on ordinary activities                                |      | 11,223,745.32                | 32,992,723.95                |
| Gross profit (loss)   |      | 11,223,745.32                | 32,992,723.95                |
| Income tax  | 23   | 3,162,681.76                 | 7,621,138.32                 |
| Net profit (loss)   |      | 8,061,063.56                 | 25,371,585.63                |

| Other comprehensive income:                      | 0.00         | 0.00          |
|--|--------------|---------------|
| Exchange differences on foreign operations       |              |               |
| conversion                                       | 0.00         | 0.00          |
| Profit/loss from acquisitions                    | 0.00         | 0.00          |
| Profit from revaluation of tangible fixed assets | 0.00         | 0.00          |
| Other comprehensive income:                      | 0.00         | 0.00          |
| Total revenue                                    | 8,061,063.56 | 25,371,585.63 |

| CALCULATION OF BASIC AND DILUTED   | for the period<br>01-01-2012 | for the period<br>01-01-2011 |
|--|------------------------------|------------------------------|
| EARNINGS PER SHARE   | to 31-12-2012                | to 31-12-2011                |
| Profits  |                              |                              |
| (A) Profit disclosed in the consolidated financial statements  | 8,061,063.56                 | 25,371,585.63                |
| Number of shares   |                              |                              |
| (B) Number of ordinary shares and preferred shares (as to the right to vote in the General Meeting of the Company) for the purpose of calculating earnings per share *       | 54.073.280.00                | 54.073.280.00                |
| (C) Number of ordinary shares and preferred shares (as to the right to vote in the General Meeting of the Company) for the purpose of calculating diluted earnings per share | 54,073,280.00                | 54,073,280.00                |
| Basic earnings per share = (A)/(B)   | 0.15                         | 0.47                         |
| Diluted earnings per share = (A)/(B)   | 0.15                         | 0.47                         |

<sup>\*</sup> In accordance with IAS 33 "Earnings Per Share" the number of shares assumed for calculation of basic earnings per share was the weighted average number of shares during a given period. The said number was established as the number of shares as at the beginning of the given period adjusted by the number of shares bought back or issued during such period, weighted with an index reflecting the period of such number of shares (number of days of existence of shares to total number of days in a given period - from the day of share capital increase registration). During the period, there were no factors that would affect the number of dilutive shares.



Statement of changes in equity

| Statement of changes in equity   | T             |                                    |                        | T                     |               |                      |                | T              |
|--|---------------|------------------------------------|------------------------|-----------------------|---------------|----------------------|----------------|----------------|
|  | Share Capital | Own shares<br>(negative<br>figure) | Revaluation<br>capital | Supplementary capital | Other capital | Retained<br>earnings | Net earnings   | Equity         |
| As at 31 December 2011   | 10,814,656.00 | 0.00                               | 7,493,208.19           | 479,905,410.58        | 5,731,587.19  | -8,584,817.69        | 25,371,585.63  | 520,731,629.90 |
| Basic error corrections  | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| IFRS adjustments   | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| As at 01 January 2012  | 10,814,656.00 | 0.00                               | 7,493,208.19           | 479,905,410.58        | 5,731,587.19  | -8,584,817.69        | 25,371,585.63  | 520,731,629.90 |
| Issue of shares  | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| Share redemption   | 0.00          | 0.00                               |                        | 0.00                  |               |                      |                | 0.00           |
| Purchase of own shares   | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| Dividends paid   | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| Gains / (losses) on revaluation of fixed assets  | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| Exchange gains / (losses) on translation of financial statements of foreign operations | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| Income tax referring to items attributed to equity                                     | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| Gains / (losses) on business acquisitions(unitary jwch)                                | 0.00          | 0.00                               |                        | 9,069.46              | 0.00          | -7,013,429.04        | 0.00           | -7,004,359.58  |
| Changes in accounting policies/presentation  | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| Adjustments  | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | -0.35                | 0.00           | -0.35          |
| Transformation to IFRS   | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 0.00           | 0.00           |
| Total profit / (loss) recognised directly in equity                                    | 0.00          | 0.00                               | 0.00                   | 9,069.46              | 0.00          | -7,013,429.39        | 0.00           | -7,004,359.93  |
| Net profit (loss) for the accounting year  | 0.00          | 0.00                               | 0.00                   | 0.00                  | 0.00          | 0.00                 | 8,061,063.56   | 8,061,063.56   |
| Total profit / (loss) recognised in equity and net earnings                            | 0.00          | 0.00                               | 0.00                   | 9,069.46              | 0.00          | -7,013,429.39        | 8,061,063.56   | 1,056,703.63   |
| Increase / decrease from profit distribution   | 0.00          | 0.00                               | 0.00                   | 25,371,585.63         | 0.00          | 0.00                 | -25,371,585.63 | 0.00           |
| As at 31 December 2012   | 10,814,656.00 | 0.00                               | 7,493,208.19           | 505,286,065.67        | 5,731,587.19  | -15,598,247.08       | 8,061,063.56   | 521,788,333.53 |



|  | Share Capital | Own shares (negative figure) | Revaluation capital | Supplementary capital | Other capital | Retained earnings | Net earnings   | Equity         |
|--|---------------|------------------------------|---------------------|-----------------------|---------------|-------------------|----------------|----------------|
| As at 31 December 2010   | 10,814,656.00 | 0.00                         | 7,471,818.19        | 398,831,651.02        | 5,731,587.19  | -6,912,104.54     | 79,401,046.41  | 495,338,654.27 |
| Basic error corrections  | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| IFRS adjustments   | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| As at 01 January 2011  | 10,814,656.00 | 0.00                         | 7,471,818.19        | 398,831,651.02        | 5,731,587.19  | -6,912,104.54     | 79,401,046.41  | 495,338,654.27 |
| Issue of shares  | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Share redemption   | 0.00          | 0.00                         |                     | 0.00                  |               |                   |                | 0.00           |
| Purchase of own shares   | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Dividends paid   | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Gains / (losses) on revaluation of fixed assets and investment properties              | 0.00          | 0.00                         | 21,390.00           | 0.00                  | 0.00          | 0.00              | 0.00           | 21,390.00      |
| Gains/(losses) on revaluation of available-for-sale assets                             | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Gains / (losses) on cash flow hedges   | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Exchange gains / (losses) on translation of financial statements of foreign operations | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Income tax referring to items attributed to equity                                     | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Gains / (losses) on business acquisitions(unitary jwch)                                | 0.00          | 0.00                         |                     | 1,672,713.15          |               | -1,672,713.15     | 0.00           | 0.00           |
| Profit/loss from the inclusion/exclusion of companies to consolidate                   | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          |                   |                | 0.00           |
| Changes in accounting policies/presentation  | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Adjustments  | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Transformation to IFRS   | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 0.00           | 0.00           |
| Total profit / (loss) recognised directly in equity                                    | 0.00          | 0.00                         | 21,390.00           | 1,672,713.15          | 0.00          | -1,672,713.15     | 0.00           | 21,390.00      |
| Net profit (loss) for the accounting year  | 0.00          | 0.00                         | 0.00                | 0.00                  | 0.00          | 0.00              | 25,371,585.63  | 25,371,585.63  |
| Total profit / (loss) recognised in equity and net earnings                            | 0.00          | 0.00                         | 21,390.00           | 1,672,713.15          | 0.00          | -1,672,713.15     | 25,371,585.63  | 25,392,975.63  |
| Increase / decrease from profit distribution   | 0.00          | 0.00                         | 0.00                | 79,401,046.41         | 0.00          | 0.00              | -79,401,046.41 | 0.00           |
| As at 31 December 2011   | 10,814,656.00 | 0.00                         | 7,493,208.19        | 479,905,410.58        | 5,731,587.19  | -8,584,817.69     | 25,371,585.63  | 520,731,629.90 |



Cash flow statements (indirect method)

| Cash flow statements (indirect method)  | for the period<br>01-01-2012 | for the period<br>01-01-2011 |  |
|---|------------------------------|------------------------------|--|
| Operating cash flow - two-step method   | to 31-12-2012                | to 31-12-2011                |  |
| Net profit (loss)   | 8,733,846.00                 | 25,371,585.63                |  |
| Item adjustments:   | 50,168,167.13                | -3,811,706.46                |  |
| Depreciation and amortisation   | 8,513,182.34                 | 6,933,181.68                 |  |
| (Profits) losses on exchange differences related to                           |                              | , ,                          |  |
| investment and financial activities   | 5,427,561.78                 | -5,963,221.74                |  |
| (Profits) loss from investment activities                                     | 20,708,646.25                | -1,727,337.04                |  |
| Interest and dividends  | 29,794,792.88                | 27,836,220.05                |  |
| Changes in provisions and accruals  | 11,234,020.92                | -8,921,124.72                |  |
| Change in investment properties   | -21,354,973.00               | -21,181,259.25               |  |
| Other adjustments:  | -4,155,064.04                | -788,165.44                  |  |
| - other adjustments   | -4,155,064.04                | -788,165.44                  |  |
| Changes in working capital  | -22,459,678.35               | -554,088.02                  |  |
| Change in inventories   | 177,787.08                   | 6,644,463.09                 |  |
| Change in construction contracts  | 8,487,487.87                 | 5,421,112.47                 |  |
| Changes in receivables  | -55,900,678.12               | -10,763,571.15               |  |
| Changes in receivables  Changes in current liabilities, except for borrowings | 24,775,724.82                | -1,856,092.42                |  |
| Operating cash flow   | 36,442,334.78                | 21,005,791.16                |  |
| Investment activity cash flows  | 30,442,334.76                | 21,005,791.16                |  |
|   |                              |                              |  |
| Disposal of tangible and intangible assets and other non-                     | 40 475 000 20                | 0.000.044.04                 |  |
| current assets  | 10,475,909.38                | 8,982,341.01                 |  |
| Acquisition of tangible and intangible assets and other non-                  | 60 000 005 00                | 75 070 470 54                |  |
| current assets  | -60,802,835.69               | -75,370,472.54               |  |
| Expenses associated with the asset to be sold                                 | 0.00                         | 0.00                         |  |
| Purchase of equity instruments and debt instruments                           | -9,000,250.00                | -13,000.00                   |  |
| Disposal of equity instruments and debt instruments                           | 0.00                         | 0.00                         |  |
| Loans granted   | -1,000,913.64                | -1,063,700.34                |  |
| Loans repaid  | 392,464.85                   | 7,882,179.67                 |  |
| Other purchase of financial assets  | -200,000.00                  | 609,453.96                   |  |
| Other disposal of financial assets  | 0.00                         | 0.00                         |  |
| Dividends received  | 0.00                         | 0.00                         |  |
| Interest received   | 24,326.72                    | 94,679.45                    |  |
| Disposal of subsidiaries  | 1,272.90                     | 0.00                         |  |
| Acquisition of subsidiaries   | 0.00                         | 0.00                         |  |
| Net investment cash flow  | -60,110,025.48               | -58,878,518.79               |  |
| Financing cash flow   |                              |                              |  |
| Net proceeds from issue of shares, other equity instruments                   |                              |                              |  |
| and additional capital contributions  | 0.00                         | 0.00                         |  |
| Purchase of own shares or repayment of shares                                 | 0.00                         | 0.00                         |  |
| Borrowings  | 637,744,386.42               | 427,572,920.56               |  |
| Borrowings repaid   | -543,067,708.24              | -386,776,622.32              |  |
| Debt securities issued  | 95,000,000.00                | 0.00                         |  |
| Debt securities redeemed  | 0.00                         | 0.00                         |  |
| Payments under financial lease agreements                                     | -4,113,605.08                | -4,507,455.16                |  |
| Dividends and other shared profits  | 0.00                         | 0.00                         |  |
| Interest paid   | -39,619,742.17               | -24,936,131.71               |  |
| Other financial proceeds (including notes)                                    | 9,620,700.00                 | 12,140,000.00                |  |
| Other financial expenditures (including notes)                                | -157,614,084.50              | -13,112,315.34               |  |
| Net financing cash flow   | -2,050,053.57                | 10,380,396.03                |  |
| NET DECREASE/(INCREASE) IN CASH   | -25,717,744.27               | -27,492,331.60               |  |
| Cash and cash equivalents at the beginning of the year                        | 34,198,725.58                | 61,691,057.18                |  |
| - foreign exchange gains/(losses) on cash                                     | J <del>4</del> , 190,720.00  | 01,081,037.10                |  |
| CLOSING BALANCE OF CASH AND CASH  |                              |                              |  |
| EQUIVALENTS   | 8,480,981.31                 | 34,198,725.58                |  |



# 3. EXPLANATORY NOTES TO THE BALANCE SHEET

# Note 1. Intangible assets

The key position of other intangible assets is an integrated SAP system.

| Intangible assets                    | 31-12-2012    | 31-12-2011    |
|--------------------------------------|---------------|---------------|
| a) research and development expenses | 0.00          | 0.00          |
| b) goodwill                          | 12,389,648.22 | 12,389,648.22 |
| c) other intangible assets           | 3,520,997.72  | 4,617,477.91  |
| d) advances on intangible assets     | 0.00          | 0.00          |
| Total intangible assets              | 15,910,645.94 | 17,007,126.13 |

| Changes in intangible assets                       | Goodwill      | Software      | TOTAL         |
|--|---------------|---------------|---------------|
| a) the gross value of intangible assets at the     |               |               |               |
| opening period                                     | 12,389,648.22 | 14,214,820.37 | 26,604,468.59 |
| b) increase (due to)                               | 0.00          | 926,168.84    | 926,168.84    |
| - purchase   | 0.00          | 560,460.86    | 560,460.86    |
| - transfers from development works                 | 0.00          | 0.00          | 0.00          |
| - merger of the companies 31 October 2012          | 0.00          | 365,707.98    | 365,707.98    |
| c) decrease (due to)                               | 0.00          | 0.00          | 0.00          |
| - sale   | 0.00          | 0.00          | 0.00          |
| - liquidation                                      | 0.00          | 0.00          | 0.00          |
| - in- kind contribution                            | 0.00          | 0.00          | 0.00          |
| - Reclassification between generic groups          | 0.00          | 0.00          | 0.00          |
| d) the gross value of intangible assets at the     |               |               |               |
| closing period                                     | 12,389,648.22 | 15,140,989.21 | 27,530,637.43 |
| e) accumulated depreciation at the beginning of    |               |               |               |
| the period including redemption of merged          | 0.00          | 40.044.000.44 | 40.044.000.44 |
| companies 31.10.2012                               | 0.00          | 10,044,080.44 | 10,044,080.44 |
| f) amortization for the period (due to)            | 0.00          | 1,575,911.05  | 1,575,911.05  |
| - Depreciation (a copy of the annual)              | 0.00          | 1,211,288.07  | 1,211,288.07  |
| - merger of the companies                          | 0.00          | 364,622.98    | 364,622.98    |
| - liquidation                                      | 0.00          | 0.00          | 0.00          |
| - sale   | 0.00          | 0.00          | 0.00          |
| g) accumulated depreciation at closing period      | 0.00          | 11,619,991.49 | 11,619,991.49 |
| h) impairment losses at beginning of period        | 0.00          | 0.00          | 0.00          |
| - Increase   | 0.00          | 0.00          | 0.00          |
| h) impairment write-offs                           | 0.00          | 0.00          | 0.00          |
| - Reclassification between generic groups          | 0.00          | 0.00          | 0.00          |
| - decrease   | 0.00          | 0.00          | 0.00          |
| - reversal of impairment write-offs - to financial |               |               |               |
| result   | 0.00          | 0.00          | 0.00          |
| - Reclassification between generic groups          | 0.00          | 0.00          | 0.00          |
| - depreciation of in-kind contribution             | 0.00          | 0.00          | 0.00          |
| i) impairment write-offs at the closing period     | 0.00          |               | 0.00          |
| j) the gross value of intangible assets at the     |               |               |               |
| opening period                                     | 12,389,648.22 | 4,170,739.93  | 16,560,388.15 |
| k) the net value of intangible assets at the       | 12 200 640 22 | 2 520 007 72  | 15 010 645 04 |
| closing period                                     | 12,389,648.22 | 3,520,997.72  | 15,910,645.94 |

Intangible assets are initially disclosed at acquisition price or manufacturing cost.

Upon initial recognition intangible assets are measured at acquisition price or manufacturing cost less amortisation and impairment losses. Intangible assets are amortised with the straight line method for the period of their expected useful life. The period and method of amortisation are verified at the end of each accounting year.

As at 31 December 2012 there were no circumstances requiring the Company to make impairment allowance on intangible assets.

The Company did not conduct in 2012-2011 any development works and no costs were incurred on them. The Company did not have any advances on intangible assets.



# Note 2. Tangible assets

| Tangible assets   | 31-12-2012     | 31-12-2011     |
|---|----------------|----------------|
| a) fixed assets, including:                             | 281,680,575.17 | 119,261,975.78 |
| - land (including right of perpetual usufruct)          | 16,466,162.74  | 18,895,894.74  |
| - buildings and structures                              | 233,107,819.70 | 95,572,949.88  |
| - plant and machinery                                   | 17,943,435.54  | 2,268,389.45   |
| - motor vehicles  | 1,651,849.17   | 2,345,273.57   |
| <ul> <li>other property, plant and equipment</li> </ul> | 12,511,308.02  | 179,468.14     |
| b) constructions in progress                            | 2,945,268.15   | 135,376,403.53 |
| c) advances on constructions in progress                | 0.00           | 0.00           |
| Total tangible assets                                   | 284,625,843.32 | 254,638,379.31 |

Tangible assets are initially disclosed at acquisition price or manufacturing cost. Upon initial recognition tangible assets are measured at acquisition price or manufacturing cost less amortisation and impairment losses. Tangible assets are amortised with the straight line method for the period of their expected economic useful life.

The assets that are under construction are valued at the amount of the total cost of remaining in direct relation to their acquisition or construction, less accumulated permanent loss of value. The assets under construction are not depreciated until they are completed and commissioned.



|  | <u>tor</u>    | the period from 01 J     | anuary 2012 to 31      | December 2012       |   |                         |                |
|--|---------------|--------------------------|------------------------|---------------------|---|-------------------------|----------------|
|  | Land          | buildings and structures | plant and<br>machinery | Means of transport: | other property,<br>plant and<br>equipment | Assets in constructions | TOTAL          |
| a) the gross value of tangible fixed assets at   |               |                          |                        |                     |   |                         |                |
| the opening period                               | 18,972,589.74 | 119,093,089.91           | 12,301,204.28          | 7,468,907.63        | 3,404,197.38                              | 135,376,403.53          | 296,616,392.47 |
| b) increase (due to)                             | 992,805.00    | 151,562,129.20           | 19,646,995.37          | 215,112.11          | 13,286,117.21                             | 32,876,306.61           | 218,579,465.50 |
| - purchase                                       | 0.00          | 240,447.81               | 131,178.22             | 215,112.11          | 150,608.17                                | 363,068.99              | 1,100,415.30   |
| - Adoption of the investment                     | 992,805.00    | 149,368,258.18           | 16,445,945.56          | 0.00                | 12,334,133.39                             | 0.00                    | 179,141,142.13 |
| - merger of the companies 31 October 2012        | 0.00          | 0.00                     | 3,069,871.59           | 0.00                | 435,958.30                                | 10,000.00               | 3,515,829.89   |
| - capital expenditure for tangible fixed assets  |               |                          |                        |                     |   |                         |                |
| under construction                               | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 32,503,237.62           | 32,503,237.62  |
| - movement to tangible fixed assets under        |               |                          |                        |                     |   |                         |                |
| construction                                     | 0.00          | 1,953,423.21             | 0.00                   | 0.00                | 365,417.35                                | 0.00                    | 2,318,840.56   |
| c) decrease (due to)                             | 3,499,232.00  | 10,285,651.92            | 1,041,090.85           | 1,355,352.22        | 22,559.34                                 | 165,860,583.99          | 182,064,470.32 |
| - sale   | 3,343,186.00  | 10,138,196.73            | 1,041,090.85           | 1,355,352.22        | 22,559.34                                 | 1,106,284.17            | 17,006,669.31  |
| - liquidation                                    | 0.00          | 147,455.19               | 0.00                   | 0.00                | 0.00                                      | 0.00                    | 147,455.19     |
| - transfer to tangible fixed assets              | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 164,754,299.82          | 164,754,299.82 |
| - Other value adjustments                        | 156,046.00    | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 0.00                    | 156,046.00     |
| d) the gross value of tangible fixed assets at   |               |                          |                        |                     |   |                         |                |
| the closing period                               | 16,466,162.74 | 260,369,567.19           | 30,907,108.80          | 6,328,667.52        | 16,667,755.25                             | 2,392,126.15            | 333,131,387.65 |
| e) accumulated depreciation at the opening       |               |                          |                        |                     |   |                         |                |
| period   | 76,695.00     | 23,520,140.03            | 10,032,814.83          | 5,123,634.06        | 3,224,729.24                              | 0.00                    | 41,978,013.16  |
| f) amortization for the period (due to)          |               | 3,741,607.46             | 728,545.34             | -446,815.71         | 707,703.65                                | 0.00                    | 4,731,040.74   |
| - annual depreciation allowance                  | 0.00          | 4,128,489.98             | 1,602,319.19           | 846,210.28          | 721,590.82                                | 0.00                    | 7,298,610.27   |
| - merger of the companies 31 October 2012        | 0.00          | 0.00                     | 2,202,313.09           | 0.00                | 224,014.34                                | 0.00                    | 2,426,327.43   |
| decrease (due to)                                | 0.00          | 386,882.52               | 873,773.85             | 1,293,025.99        | 13,887.17                                 | 0.00                    | 2,567,569.53   |
| - sale of fixed assets                           | 0.00          | 312,786.29               | 873,773.85             | 1,293,025.99        | 13,887.17                                 | 0.00                    | 2,493,473.30   |
| - liquidation of fixed assets                    | 0.00          | 74,096.23                | 0.00                   | 0.00                | 0.00                                      | 0.00                    | 74,096.23      |
| g) accumulated depreciation at closing period    | 0.00          | 27,261,747.49            | 12,963,673.26          | 4,676,818.35        | 4,156,447.23                              | 0.00                    | 49,058,686.33  |
| h) impairment losses at beginning of period      | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      |                         | 0.00           |
| increase (due to)                                | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 0.00                    | 0.00           |
| decrease (due to)                                | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 553,142.00              | 553,142.00     |
| - sale of fixed assets                           | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 0.00                    | 0.00           |
| - liquidation of fixed assets                    | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 0.00                    | 0.00           |
| - exercise of write-off                          | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 0.00                    | 0.00           |
| - tranfers                                       | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | 0.00                    | 0.00           |
| i) impairment write-offs at the closing period   | 0.00          | 0.00                     | 0.00                   | 0.00                | 0.00                                      | -553,142.00             | -553,142.00    |
| j) the net value of tangible fixed assets at the |               |                          |                        |                     |   |                         |                |
| opening period                                   | 18,895,894.74 | 95,572,949.88            | 2,268,389.45           | 2,345,273.57        | 179,468.14                                | 135,376,403.53          | 254,638,379.31 |
| k) the net value of tangible fixed assets at the |               |                          |                        |                     |   |                         |                |
| closing period                                   | 16,466,162.74 | 233,107,819.70           | 17,943,435.54          | 1,651,849.17        | 12,511,308.02                             | 2,945,268.15            | 284,625,843.32 |



# Note 3. Investment real estate

The Company recognizes that the investment properties, as at the balance sheet date ,are measured at fair values.

| Other long-term investments       | 31-12-2012     | 31-12-2011     |
|-----------------------------------|----------------|----------------|
| a) investment properties          | 205,980,247.51 | 162,912,350.94 |
| b) other                          | 0.00           | 0.00           |
| Total other long-term investments | 205,980,247.51 | 162,912,350.94 |

In the reporting year, the Company changed its business strategy in relation to the property constituting the right of perpetual usufruct of a plot located in Warsaw. The property was originally classified as "inventories", as it was intended to implement the investment project on the property. Due to changes in the business model, the property will be held in the investment portfolio of the Company in anticipation of the increase in its value.

Note 4. Long-term financial assets

| LONG-TERM FINANCIAL ASSETS       | 31-12-2012     | 31-12-2011     |
|----------------------------------|----------------|----------------|
| a) shares                        | 86,770,311.43  | 80,991,934.33  |
| b) loans granted                 | 36,023,558.08  | 36,945,094.81  |
| c) other long-term investments   | 1,873,912.75   | 0.00           |
| Total long-term financial assets | 124,667,782.26 | 117,937,029.14 |

| LONG-TERM FINANCIAL ASSETS         | 31-12-2012     | 31-12-2011     |
|------------------------------------|----------------|----------------|
| a) in subsidiaries                 | 124,009,941.62 | 117,347,649.68 |
| - shares                           | 86,556,116.81  | 80,777,739.71  |
| - other securities                 | 1,873,912.75   | 0.00           |
| - loans granted                    | 35,579,912.06  | 36,569,909.97  |
| - other long-term financial assets | 0.00           | 0.00           |
| b) in other parties                | 657,840.64     | 589,379.46     |
| - shares                           | 214,194.62     | 214,194.62     |
| - other securities                 | 0.00           | 0.00           |
| - loans granted                    | 443,646.02     | 375,184.84     |
| - other long-term financial assets | 0.00           | 0.00           |
| Total long-term financial assets   | 124,667,782.26 | 117,937,029.14 |



| Name of a unit (and its legal form) | Domicile       | Business  | Relation    | Method of consolidation | Date of assuming control | Value of<br>shares/iterests at<br>acquisition price | Revaluation<br>adjustments<br>(total) | Write-offs up<br>to book value<br>of in-kind<br>contribution | Carrying<br>value of<br>shares | % of total<br>number of<br>votes in the<br>general<br>meeting |
|-------------------------------------|----------------|---|-------------|-------------------------|--------------------------|---|---------------------------------------|--|--------------------------------|---|
| ,                                   |                |   |             | full                    |                          |   | ()                                    |  |                                |   |
| TBS Marki Sp.z o.o.                 | Warsaw         | social building   | subsidiary  | consolidation           | 14/11/2003               | 13,360,000.00                                       | 0.00                                  | 0.00   | 13,360,000.00                  | 100.00%   |
| Business Financial Construction     |                |   |             | not                     |                          |   |                                       |  |                                |   |
| Sp. z o.o.                          | Warsaw         | services  | subsidiary  | consolidated            | 16/06/2003               | 4,346,500.00  | 0.00                                  | 0.00   | 4,346,500.00                   | 99.99%  |
|                                     |                |   |             | full                    |                          |   |                                       |  |                                |   |
| Lokum Sp. z o.o.                    | Warsaw         | developer activity                                      | subsidiary  | consolidation           | 13/09/2005               | 3,778,500.00  | 0.00                                  | 0.00   | 3,778,500.00                   | 100.00%   |
|                                     | Siemianowice   |   |             | full                    |                          |   |                                       |  |                                |   |
| Deweloper Sp. z o.o.                | Slaskie        | construction  | subsidiary  | consolidation           | 08/09/2004               | 49,500.00   | 0.00                                  | 0.00   | 49,500.00                      | 99.00%  |
|                                     |                |   |             | not                     |                          |   |                                       |  |                                |   |
| Królewski Port Żerań Sp. z o.o.     | Warsaw         | developer activity                                      | associate   | consolidated            | 08/09/2000               | 500,000.00  | 500,000.00                            | 0.00   | 0.00                           | 4.92%   |
|                                     |                |   |             | not                     |                          |   |                                       |  |                                |   |
| Polonia SSA                         | Warsaw         | sports  | subsidiary  | consolidated            | 30/03/2006               | 15,440.00   | 15,440.00                             | 0.00   | 0.00                           | 100.00%   |
| J.W. Construction Bułgaria Sp. z    | Warna          |   |             | not                     |                          |   |                                       |  |                                |   |
| 0.0.                                | (Bulgaria)     | developer activity                                      | subsidiary  | consolidated            | 08/10/2007               | 9,854.98  | 0.00                                  | 0.00   | 9,854.98                       | 100.00%   |
| Porta Transport Sp. z o.o. in       | _              |   |             | full                    |                          |   |                                       |  |                                |   |
| liquidation                         | Szczecin       | transport   | subsidiary  | consolidation           | 12/11/2007               | 19,118,737.41                                       | 0.00                                  | 0.00   | 19,118,737.41                  | 100.00%   |
|                                     |                |   |             | full                    |                          |   |                                       |  |                                |   |
| Yakor House Sp. z o.o.              | Sochi, Russia  | developer activity                                      | subsidiary  | consolidation           | 07/12/2007               | 9,810,000.00  | 0.00                                  | 0.00   | 9,810,000.00                   | 70.00%  |
| J.W. Construction Sp. z o.o.        | Zabki          | prefabricated unit production for the building industry | subsidiary  | full consolidation      | 19/02/2008               | 57,451,956.00                                       | 0.00                                  | 30 430 356 00  | 27,021,600.00                  | 99.99%  |
| 0.77. Conctruotion op. 2 0.0.       | Ząbiti         | leasing of intellectual                                 | oubblaidly  | full                    | 10/02/2000               | 07,101,000.00                                       | 0.00                                  | 00, 100,000.00   | 27,021,000.00                  | 00.0070   |
| JW. Marka Sp. z o.o.                | Zabki          | property  | subsidiary  | consolidation           | 23/08/2011               | 155,841,000.00                                      | 0.00                                  | 155,779,575.58   | 61,424.42                      | 100.00%   |
| orri mama opi z olo:                | _qo            | management of other                                     | ouzoidiai y | full                    | 20,00,2011               | 100,011,000.00                                      | 0.00                                  | 100,110,010.00   | 0.,.22                         | 100.0070  |
| J.W. Group Sp. z o.o.               | Zabki          | entities  | subsidiary  | consolidation           | 23/02/2012               | 50.000.00   | 0.00                                  | 0.00   | 50,000.00                      | 100.00%   |
| 0.11. Group Op. 2 0.0.              | Ząbiti         | CHILLIOO  | oubblaidly  | full                    | 20/02/2012               | 00,000.00   | 0.00                                  | 0.00   | 00,000.00                      | 100.0070  |
| J.W. Group Sp. z o.o. 2 SKA         | Zabki          | developer activity                                      | subsidiary  | consolidation           | 26/03/2012               | 50,000.00   | 0.00                                  | 0.00   | 50,000.00                      | 100.00%   |
| 0 0.04p 0p. 2 0.0. 2 0.0.           | _qo            | dereieper deurity                                       | ouzoidiai y | full                    | 20,00,2012               | 33,033.03   | 0.00                                  | 0.00   | 00,000.00                      | 100.0070  |
| J.W. Group Sp. z o.o. 1 SKA         | Zabki          | developer activity                                      | subsidiary  | consolidation           | 26/03/2012               | 50.000.00   | 0.00                                  | 0.00   | 50.000.00                      | 100.00%   |
|                                     |                |   |             | full                    |                          |   |                                       |  |                                |   |
| Seahouse Sp. z o.o.                 | Zabki          | developer activity                                      | subsidiary  | consolidation           | 18/10/2012               | 8,750,000.00  | 0.00                                  | 0.00   | 8,750,000.00                   | 100.00%   |
|                                     |                |   | ,           | full                    |                          | -,,   |                                       |  | -,,                            |   |
| J.W. 2 Sp. z o.o.                   | Zabki          | developer activity                                      | subsidiary  | consolidation           | 18/10/2012               | 50.000.00   | 0.00                                  | 0.00   | 50.000.00                      | 100.00%   |
|                                     |                |   |             | full                    | 10, 10, 20               |   |                                       |  | 55,555.55                      |   |
| J.W. 6 Sp. z o.o.                   | Zabki          | developer activity                                      | subsidiary  | consolidation           | 16/11/2012               | 50,000.00   | 0.00                                  | 0.00   | 50,000.00                      | 100.00%   |
|                                     |                |   | , ,         | not                     |                          | ,   |                                       |  | ,                              |   |
| Karczma Regionalna Sp.z o.o.        | Krynica Górska | hotel activity  | subsidiary  | consolidated            | 16/12/2004               | 208,550.00  | 0.00                                  | 0.00   | 208,550.00                     | 8.06%   |
| SASPOL INFRASTRUKTURE               |                | participation in public                                 | ,           |                         | _                        | ,   |                                       |  | ,                              |   |
| Sp. z o.o.(former Trinity Self      |                | tenders as a leader                                     |             | not                     |                          |   |                                       |  |                                |   |
| Comapnies Sp. z o.o.)               | Warsaw         | of the consortium                                       | associate   | consolidated            | 06/10/2009               | 4,644.62  | 0.00                                  | 0.00   | 4,644.62                       | 25.00%  |
| , ,                                 |                |   |             | not                     |                          | ,   |                                       |  | ,                              |   |
| TBS Nowy Dom Sp. z o.o.             | Ząbki          | social building   | associate   | consolidated            | 30/09/2006               | 1,000.00  | 0.00                                  | 0.00   | 1,000.00                       | 2.00%   |



# Note 5. Non-current receivables

| NON-CURRENT RECEIVABLES          | 31-12-2012     | 31-12-2011    |
|----------------------------------|----------------|---------------|
| a) guarantee receivables         | 0.00           | 0.00          |
| b) deposit receivables( leasing) | 16,364,359.90  | 15,487,471.90 |
| b) other receivables             | 164,960,202.28 | 0.00          |
| Total receivables                | 181,324,562.18 | 15,487,471.90 |

Non-current receivables include a security deposit for the lease of hotels (securing receivables of the financing party under the sale and lease back agreement) and a guarantee deposit paid by the Company in accordance with the schedule appended to the lease agreement for real estate located in Zabki (office building).

#### Note 6. Inventories and construction contracts

The costs associated with impairment allowances are recognized in the income statement of operating activities.

| INVENTORIES                                    | 31-12-2012    | 31-12-2011    |
|--|---------------|---------------|
| a) materials                                   | 1,318,726.95  | 938,893.99    |
| b) semi-finished products and work in progress | 0.00          | 0.00          |
| c) finished products                           | 0.00          | 0.00          |
| d) goods                                       | 26,550,889.57 | 31,934,233.52 |
| e) trade advances                              | 10,007.30     | 0.00          |
| Total inventories                              | 27,879,623.82 | 32,873,127.51 |

Construction contracts - the assets comprise , among other things, amounts of expenditure on projects, the value of finished premises, which were not passed on to customers.

| CONSTRUCTION CONTRACTS                         | 31-12-2012     | 31-12-2011     |
|--|----------------|----------------|
| a) semi-finished products and work in progress | 206,821,622.97 | 367,775,907.76 |
| b) finished products                           | 293,859,080.01 | 118,450,896.94 |
| c) advances for supplies                       | 1,102,040.65   | 14,780,048.58  |
| d) short-term prepayments                      | 431,701.80     | 508,694.48     |
| Total construction contracts                   | 502,214,445.43 | 501,515,547.76 |

Construction contracts- liabilities are, among other things, the amount of: advances paid by contractors in connection with ongoing work.

| CONSTRUCTION CONTRACTS       | 31-12-2012    | 31-12-2011    |
|------------------------------|---------------|---------------|
| a) accruals                  | 73,963,198.78 | 68,637,033.73 |
| Total construction contracts | 73,963,198.78 | 68,637,033.73 |

| Accruals                    | 31-12-2012    | 31-12-2011    |
|-----------------------------|---------------|---------------|
| -advances on premises       | 66,096,565.90 | 65,558,964.89 |
| -works provision            | 7,865,702.88  | 2,155,550.05  |
| -other                      | 930.00        | 922,518.79    |
| The total value of accruals | 73,963,198.78 | 68,637,033.73 |

The Companies of the Group, in connection with the business activities, incur the loans that are secured with the mortgage on the property. As at 31 December 2012, the Company of the Group established securities in the form of mortgages presented in inventories and construction contracts with the value of PLN 370,400,000 and presented in fixed assets with the value of PLN 123,000,000. The value of the mortgage is established on the amount of the credit granted (or higher), therefore, this amount exceeds the value of the property shown in assets of the Company. As at 31 December 2012, the loan liabilities amounted to PLN 275,700,000.



# Note 7. Trade and other receivables

Impairment allowance was made in accordance with the best knowledge and experience of the Company, in a way of detailed analysis of the risk of debt repayment. Income and expenses connected with making and dissolving the allowance were recognised in the income statement under other operating activity.

| CURRENT RECEIVABLES                                    | 31-12-2012    | 31-12-2011    |
|--|---------------|---------------|
| a) trade receivables - related parties                 | 9,860,293.97  | 30,763,633.61 |
| b) trade receivables - other parties                   | 27,079,650.91 | 31,584,752.59 |
| c) taxes, subsidies, customs duties, social and health |               |               |
| insurance and other payments                           | 13,118,095.52 | 9,175,952.07  |
| d) other   | 8,644,142.35  | 2,140,918.34  |
| Total receivables                                      | 58,702,182.75 | 73,665,256.61 |

# Note 8. Short-term financial assets

| SHORT-TERM INVESTMENTS           | 31-12-2012    | 31-12-2011    |
|----------------------------------|---------------|---------------|
| a) shares                        | 0.00          | 0.00          |
| b) loans granted                 | 14,944,725.02 | 18,517,477.18 |
| c) other securities              | 337,016.41    | 1,849,603.26  |
| d) other short-term investments  | 0.00          | 0.00          |
| Total long-term financial assets | 15,281,741.43 | 20,367,080.44 |

| SHORT-TERM INVESTMENTS                | 31-12-2012    | 31-12-2011    |
|---------------------------------------|---------------|---------------|
| a) in subsidiaries                    | 14,580,475.97 | 19,934,066.23 |
| - shares                              | 0.00          | 0.00          |
| - other securities                    | 123,683.11    | 1,849,603.26  |
| - loans granted                       | 14,456,792.86 | 18,084,462.97 |
| - other short-term financial assets   | 0.00          | 0.00          |
| b) in other parties                   | 701,265.46    | 433,014.21    |
| - shares                              | 0.00          | 0.00          |
| - other securities                    | 213,333.30    | 0.00          |
| - loans granted                       | 487,932.16    | 433,014.21    |
| - other short-term financial assets   | 0.00          | 0.00          |
| Total value of short-term investments | 15,281,741.43 | 20,367,080.44 |

# Note 9. Cash and cash equivalents

Cash on hand and with bank, as well as current deposits held to maturity are measured at par value.

| the state of the s |              |               |  |  |
|--|--------------|---------------|--|--|
| CASH AND CASH EQUIVALENTS  | 31-12-2012   | 31-12-2011    |  |  |
| a) cash on hand and with bank  | 7,383,887.82 | 20,451,982.63 |  |  |
| b) other cash  | 1,073,699.36 | 13,741,192.38 |  |  |
| c) other cash equivalents  | 23,394.13    | 5,550.57      |  |  |
| Total cash   | 8,480,981.31 | 34,198,725.58 |  |  |

# Note 10. Short-term prepayments

| ACCRUALS                    | 31-12-2012    | 31-12-2011    |
|-----------------------------|---------------|---------------|
| a) short-term prepayments   | 12,963,617.15 | 23,281,057.23 |
| The total value of accruals | 12,963,617.15 | 23,281,057.23 |

In the position of other prepaid expenses, the Company recognizes e.g costs incurred in connection with deferred income. The main item are expenses incurred on commissions received by salesmen for sale of apartments. The said commissions are allocated to concrete apartments/premises sold by the Company and are deferred until premises are delivered to the buyer.

| Accruals                    | 31-12-2012    | 31-12-2011    |
|-----------------------------|---------------|---------------|
| - property insurance        | 144,214.36    | 90,678.71     |
| - interest                  | 3,619,040.08  | 4,859,505.46  |
| - commission expenses       | 6,863,213.12  | 9,819,270.74  |
| -other                      | 2,337,149.59  | 8,511,602.32  |
| The total value of accruals | 12,963,617.15 | 23,281,057.23 |



#### Note 11. Share capital

|                                | SHARE CAPITAL (STRUCTURE) as at 31 December 2012 |                           |   |                  |                                |  |                      |                          |
|--------------------------------|--|---------------------------|---|------------------|--------------------------------|--|----------------------|--------------------------|
| Class / issue                  | Share type                                       | Type of shares preference | Types of restrictions on rights to shares | Number of shares | Par value<br>of<br>class/issue | Coverage of capital  | Registration<br>Date | Right to dividend (from) |
| A and<br>B                     | Bearer   |                           | -   | 54,073,280       | 10,814,656                     | Assets of a<br>transformed<br>company - TBM<br>Batory Sp. z<br>o.o. / Cash | 01/07/2010           |                          |
| Total n                        | umber of   | shares                    |   | 54,073,280       |                                |  |                      |                          |
| Total share capital 10,814,656 |  |                           |   |                  |                                |  |                      |                          |
| Par va                         | Par value of one share = PLN 0.20                |                           |   |                  |                                |  |                      |                          |

On 18 May 2010, the General Meeting ("General") adopted the Resolution No.26 on the basis of which the District Court of the Capital City of Warsaw XIV Division of the National Court Register registered od 1 July 2010 the decrease in share capital of the Company from PLN 10.939.656 to PLN 10.814.656 that is PLN 125,000 by cancellation of 625.000 shares. The General was recorded in the minutes by a notary form Warsaw Krzysztof Kruszewski under a notarial deed with a number Rep. A 6811/2010.

Redeemed shares were owned by the Company which were acquired on the basis of the Resolution No.26 of the General Meeting of 19 June 2008 as a result of purchasing its own shares for redemption. Redeemed shares were purchased by net profit contained in the supplementary capital, in accordance with the Article 360.2.2 of the Code of Commercial Companies there was no convocation procedure. The average price of redeemed shares amounted to PLN 7,09.

At 31 December 2012 the shareholding structure was as follows:

| Company              | Number of shares held | % of share capital | Number of votes | % of total<br>number of votes<br>in the General<br>Meeting |
|----------------------|-----------------------|--------------------|-----------------|--|
| Józef Wojciechowski  | 15.413.713            | 28.51 %            | 15.413.713      | 28.51 %  |
| EHT S.A domiciled in |                       |                    |                 |  |
| Luxembourg           | 18.568.300            | 34.34 %            | 18.568.300      | 34.34 %  |
| Other *              | 20.091.267            | 37.15 %            | 20.091.267      | 37.15 %  |

# of which:

| Investment funds managed by PKO TFI S.A | Between 5 and 10% of the shares <sup>x</sup> |
|---|--|
| Pioneer Pekao TFI S.A                   | Between 5 and 10% of the shares xx           |

<sup>&</sup>lt;sup>x</sup> on 9 April 2010, the Company received a notification on exceeding a 5% threshold of the share capital of the Company by the Funds managed by PKO TFI S.A, as at 9 April 2010 it was 3,245,668 shares representing 5.93% of the share capital of the Company entitling to 3,245,668 votes at the General Meeting of the Company and representing 5.93% of the total number of votes. In accordance with applicable law, a shareholder must notify the Company of exceeding the threshold of 5% and 10% of the total number of shares of the Company. To date, the Company has not received any notice from a shareholder, which would include information about reducing the number of shares held less than 5% or increase above 10% of the share capital of the Company.

xx on 22 November 2011, the Company received a notification on a decrease below a 10 % threshold of the share capital of the Company by the Pioneer Open\_End Investment Fund managed by Pioneer Pekao TFI S.A, as at that day it was 5.382.182 shares representing 10.008 % of the share capital of the Company entitling to 5.382.182 votes at the General Meeting of the Company representing 9.95% of the total number of votes.

In accordance with applicable law, a shareholder must notify the Company of exceeding the threshold of 5% and 10% of the total number of shares of the Company. To date, the Company has not received any notice from a shareholder, which would include information about reducing the number of shares held less than 5% or increase above 10% of the share capital of the Company.

Mr. Józef Wojciechowski controls EHT S.A. domiciled in Luxemburg.

Information about the company's shareholders as at the date of the preparation of this report

| Company              | Number of shares held | % of share capital | Number of votes | % of total<br>number of votes<br>in the General<br>Meeting |
|----------------------|-----------------------|--------------------|-----------------|--|
| Józef Wojciechowski  | 15.413.713            | 28.51 %            | 15.413.713      | 28.51 %  |
| EHT S.A domiciled in |                       |                    |                 |  |
| Luxembourg           | 18.568.300            | 34.34 %            | 18.568.300      | 34.34 %  |
| Other *              | 20.091.267            | 37.15 %            | 20.091.267      | 37.15 %  |



#### of which:

| Investment funds managed by PKO TFI S.A | Between 5 and 10% of the shares <sup>x</sup> |
|---|--|
| Pioneer Pekao TFI S.A                   | Between 5 and 10% of the shares **           |

<sup>x</sup> on 9 April 2010, the Company received a notification on exceeding a 5% threshold of the share capital of the Company by the Funds managed by PKO TFI S.A, as at 9 April 2010 it was 3,245,668 shares representing 5.93% of the share capital of the Company entitling to 3,245,668 votes at the General Meeting of the Company and representing 5.93% of the total number of votes. In accordance with applicable law, a shareholder must notify the Company of exceeding the threshold of 5% and 10% of the total number of shares of the Company. To date, the Company has not received any notice from a shareholder, which would include information about reducing the number of shares held less than 5% or increase above 10% of the share capital of the Company.

\*\*on 22 November 2011, the Company received a notification on a decrease below a 10 % threshold of the share capital of the Company by the Pioneer Open\_End Investment Fund managed by Pioneer Pekao TFI S.A, as at that day it was 5.382.182 shares representing 9.95 % of the share capital of the Company entitling to 5.382.182 votes at the General Meeting of the Company representing 9.95% of the total number of votes.

In accordance with applicable law, a shareholder must notify the Company of exceeding the threshold of 5% and 10% of the total number of shares of the Company. To date, the Company has not received any notice from a shareholder, which would include information about reducing the number of shares held less than 5% or increase above 10% of the share capital of the Company.

Mr. Józef Wojciechowski controls EHT S.A. domiciled in Luxemburg.

| OTHER CAPITAL            | 31-12-2012     | 31-12-2011     |
|--------------------------|----------------|----------------|
| a) supplementary capital | 505,286,065.67 | 479,905,410.58 |
| b) other reserve capital | 5,731,587.19   | 5,731,587.19   |
| Total other capital      | 511,017,652.86 | 485,636,997.77 |

The Company's supplementary capital comes from the retained earnings that were obtained in the previous years, and from the surplus value of the issue over the nominal value of issued shares.

# Note 12. Borrowings

In a financial year 2012 and from the balance sheet date until the date of these financial statements none of the concluded loan agreements was terminated by the bank.

| BORROWINGS              | 31-12-2012     | 31-12-2011     |
|-------------------------|----------------|----------------|
| a) credits              | 275,707,149.77 | 181,333,937.12 |
| of which: long-term     | 140,803,453.42 | 104,768,229.58 |
| Short-term              | 134,903,696.35 | 76,565,707.54  |
| b) loans                | 2,909,320.19   | 0.00           |
| of which: long-term     | 0.00           | 0.00           |
| Short-term              | 2,909,320.19   | 0.00           |
| Total borrowings        | 278,616,469.96 | 181,333,937.12 |
| Borrowings - long-term  | 140,803,453.42 | 104,768,229.58 |
| Borrowings - short-term | 137,813,016.54 | 76,565,707.54  |

| LOANS PER MATURITY        | 31-12-2012     | 31-12-2011     |
|---------------------------|----------------|----------------|
| Up to 1 year              | 134,903,696.35 | 76,565,707.54  |
| Over 1 year up to 2 years | 63,300,760.00  | 39,630,932.30  |
| Over 2 year up to 5 years | 53,043,392.09  | 45,054,441.13  |
| Over 5 years              | 24,459,301.33  | 20,082,856.15  |
| Total loans, including:   | 275,707,149.77 | 181,333,937.12 |
| - long-term               | 140,803,453.42 | 104,768,229.58 |
| - short-term              | 134,903,696.35 | 76,565,707.54  |



Note 13. Deferred income tax assets

|  | 31-12-2012      |               |                |
|--|-----------------|---------------|----------------|
| DEFERRED INCOME TAX ASSETS AND           | Deferred income | Deferred tax  |                |
| DEFERRED INCOME TAX LIABILITIES          | tax assets      | liabilities   | Net value      |
| Tangible assets                          | 0.00            | 1,450,832.90  | -1,450,832.90  |
| Investment real estate                   | 0.00            | 10,377,168.71 | -10,377,168.71 |
| Intangible assets                        | 0.00            | 0.00          | 0.00           |
| Other financial assets                   | 97,933.60       | 0.00          | 97,933.60      |
| Non-current receivables                  | 0.00            | 0.00          | 0.00           |
| Inventories and construction contracts   | 1,146,961.04    | 4,590,946.21  | -3,443,985.17  |
| Trade and other receivables              | 802,413.97      | 0.00          | 802,413.97     |
| Income tax receivables                   | 0.00            | 0.00          | 0.00           |
| Accruals                                 | 1,007,650.42    | 1,403,171.13  | -395,520.71    |
| Cash and cash equivalents                | 0.00            | 0.00          | 0.00           |
| Borrowings                               | 5,216,317.05    | 5,032,199.46  | 184,117.59     |
| Provisions                               | 203,502.91      | 0.00          | 203,502.91     |
| Trade and other receivables              | 0.00            | 0.00          | 0.00           |
| Other financial liabilities              | 0.00            | 0.00          | 0.00           |
| Other                                    | 5,543,279.52    | 1,530,591.51  | 4,012,688.01   |
| Deferred income tax assets / liabilities |                 |               |                |
| disclosed in the balance sheet           | 14,018,058.51   | 24,384,909.91 | -10,366,851.41 |

Note 14. Provision for other liabilities and charges

| PROVISIONS FOR OTHER LIABILITIES AND CHARGES  | 31-12-2012    | 31-12-2011    |
|---|---------------|---------------|
| a) short-term, of which:  | 11,224,303.61 | 12,028,430.17 |
| - accrued expenses, including:  | 10,453,262.82 | 8,163,704.17  |
| - interests charged   | 2,206,281.27  | 2,207,264.45  |
| - rent deposits   | 477,649.38    | 477,649.38    |
| -other  | 7,769,332.17  | 5,478,790.34  |
| - other provisions, including:  | 771,040.79    | 3,864,726.00  |
| - provisions for future liabilities   | 0.00          | 0.00          |
| - provisions for guarantee repairs  | 0.00          | 3,000,000.00  |
| - other provisions  | 771,040.79    | 864,726.00    |
| a) long-term, of which:   | 460,316.60    | 843,914.11    |
| - accrued expenses, including:  | 460,316.60    | 843,914.11    |
| - deferred surplus of revenues from sales over the carrying value/sale and lease back | 460,316.60    | 843,914.11    |
| Total provisions for other liabilities and charges                                    | 11,684,620.21 | 12,872,344.28 |

# Note 15. Other non-current liabilities

| OTHER NON-CURRENT LIABILITIES     | 31-12-2012     | 31-12-2011     |
|-----------------------------------|----------------|----------------|
| a) lease obligations              | 37,453,980.19  | 42,389,994.04  |
| b) deposit liabilities            | 5,186,085.12   | 3,883,544.01   |
| c) liabilities from securities    | 200,700,000.00 | 130,000,000.00 |
| d) other non-current liabilities  | 0.00           | 0.00           |
| e) note liabilities               | 28,900,991.81  | 21,705,908.36  |
| f) note liabilities- foreign      | 92,883,177.27  | 0.00           |
| g) loans granted- related parties | 23,853,801.10  | 22,555,397.77  |
| Total other liabilities           | 388,978,035.49 | 220,534,844.18 |

Other financial liabilities comprised among other things concluded lease agreements liabilities\ and debt obligations from securities' emission.



# Note 16. Trade and other payables

| TRADE AND OTHER PAYABLES                             | 31-12-2012     | 31-12-2011     |
|--|----------------|----------------|
| a) trade payables - other parties                    | 24,348,584.21  | 15,580,673.25  |
| b) trade payables - related parties                  | 77,084,697.76  | 57,068,045.96  |
| c) taxes, customs duties, insurance and other        |                |                |
| payments   | 3,776,076.97   | 10,253,806.95  |
| d) salaries  | 1,797,659.97   | 1,420,259.93   |
| e) trade advances received                           | 0.00           | 0.00           |
| f) loans granted- related parties                    | 0.00           | 0.00           |
| g) liabilities on bill of exchange - related parties | 2,838,710.36   | 6,511,981.24   |
| h) other   | 8,154,812.28   | 9,249,980.63   |
| Total trade and other payables                       | 118,000,541.55 | 100,084,747.96 |

| OTHER LIABILITIES                     | 31-12-2012    | 31-12-2011     |
|---------------------------------------|---------------|----------------|
| a) debt securities issue- liabilities | 28,856,972.00 | 3,042,000.00   |
| b) note liabilities - foreign         | 0.00          | 134,178,961.81 |
| c) lease liabilities                  | 5,476,623.03  | 4,566,579.92   |
| d) other financial liabilities        | 0.00          | 0.00           |
| Total other liabilities               | 34,333,595.03 | 141,787,541.73 |

# 3. NOTES TO THE INCOME STATEMENT

# Note 17. Operating income

| OPERATING INCOME                | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|---------------------------------|----------------------------------|----------------------------------|
| Revenues from sales of products | 245,606,338.19                   | 289,767,644.68                   |
| Revenues from sales of services | 33,556,146.81                    | 39,871,731.45                    |
| Revenues from sales of goods    | 3,798,305.55                     | 3,574,299.78                     |
| Total income                    | 282,960,790.55                   | 333,213,675.91                   |

|  | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|--|----------------------------------|----------------------------------|
| Revenues from sales, of which:                     | 282,960,790.55                   | 333,213,675.91                   |
| - from sales of products - units, plots, buildings | 245,606,338.19                   | 289,767,644.68                   |
| - sales of services                                | 33,556,146.81                    | 39,871,731.45                    |
| - sales of goods                                   | 3,798,305.55                     | 3,574,299.78                     |

|   | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|---|----------------------------------|----------------------------------|
| Revenues from sales of products and services per business segment | 279,162,485.00                   | 329,639,376.13                   |
| -developer activity   | 255,768,123.93                   | 306,196,994.95                   |
| - hotel activities  | 17,389,134.49                    | 15,465,402.19                    |
| - property management   | 6,005,226.58                     | 7,976,978.99                     |



|   | from 01-01-2012 | from 01-01-2011 |
|---|-----------------|-----------------|
|   | to 31-12-2012   | to 31-12-2011   |
| Revenues from sales of products - premises, |                 |                 |
| plots, buildings per geographic segments    | 245,606,338.19  | 289,767,644.68  |
| - Warsaw and vicinity                       | 182,212,570.15  | 284,581,718.22  |
| -Gdynia                                     | 1,355,436.08    | 5,394,856.44    |
| - Łódź                                      | 29,316,385.96   | -212,002.86     |
| - Katowice                                  | 0.00            | 3,072.88        |
| - Sopot                                     | 32,721,946.00   | 0.00            |

|   | from 01-01-2012 | from 01-01-2011 |
|---|-----------------|-----------------|
|   | to 31-12-2012   | to 31-12-2011   |
| Revenues from sales of hotel services per geographic segments | 17,389,134.49   | 15,465,402.19   |
| - Warsaw and vicinity   | 5,752,363.92    | 6,234,147.61    |
| - Tarnowo   | 4,867,614.85    | 4,757,229.20    |
| - Stryków   | 2,287,026.25    | 2,923,171.25    |
| - Cieszyn   | 1,043,015.43    | 1,156,980.74    |
| - Krynica Górska  | 3,439,114.04    | 393,873.39      |

Note 18. Operating expenses

| OPERATING EXPENSES                               | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|--|----------------------------------|----------------------------------|
| Costs on sale of products                        | 177,003,613.10                   | 216,455,752.82                   |
| Costs on sale of services                        | 31,351,453.12                    | 33,182,959.76                    |
| Costs on sale of goods                           | 3,443,333.39                     | 3,550,742.00                     |
| Total costs of products, services and goods sold | 211,798,399.61                   | 253,189,454.58                   |

| Selling and overhead expenses       | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|-------------------------------------|----------------------------------|----------------------------------|
| Selling expenses                    | 24,690,595.10                    | 27,864,632.97                    |
| Overhead expenses                   | 23,332,171.53                    | 23,857,531.17                    |
| Total selling and overhead expenses | 48,022,766.63                    | 51,722,164.14                    |

| Costs by type                         | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|---------------------------------------|----------------------------------|----------------------------------|
| Depreciation and amortisation         | 8,513,182.34                     | 6,933,181.68                     |
| Cost of materials and energy          | 7,627,267.62                     | 16,079,088.40                    |
| Services made by other contractions   | 200,092,854.52                   | 132,132,926.59                   |
| Taxes and duties                      | 6,844,569.33                     | 9,029,277.42                     |
| Wages and Salaries                    | 22,428,568.41                    | 22,433,057.72                    |
| Services for the benefit of employees | 4,023,198.74                     | 3,995,104.02                     |
| Other costs                           | 14,954,328.12                    | 20,113,690.77                    |
| Total costs according to types        | 264,483,969.08                   | 210,716,326.60                   |

Note 19. Other operating income

| OPERATING INCOME                                      | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|---|----------------------------------|----------------------------------|
| a) profit from disposal of non-financial fixed assets | 0.00                             | 477,337.04                       |
| b) other operating income                             | 17,117,951.22                    | 8,534,228.57                     |
| Total operating income                                | 17,117,951.22                    | 9,011,565.61                     |



| OPERATING INCOME   | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|--|----------------------------------|----------------------------------|
| a) profit from disposal of non-financial fixed assets          | 0.00                             | 477,337.04                       |
| b) handling charges  | 14,366,834.75                    | 3,065,250.98                     |
| c) provisions  | 0.00                             | 2,251,434.17                     |
| g) other (including compensation for land dedicated for roads) | 2,751,116.47                     | 3,217,543.42                     |
| Total operating expenses                                       | 17,117,951.22                    | 9,011,565.61                     |

Note 20. Other operating expenses

| OPERATING EXPENSES                                | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|---|----------------------------------|----------------------------------|
| a) loss on disposal of non-financial fixed assets | 3,655,593.22                     | 0.00                             |
| b) revaluation of non-financial assets            | 0.00                             | 0.00                             |
| c) other operating expenses                       | 6,073,945.53                     | 5,587,509.14                     |
| Total operating expenses                          | 9,729,538.75                     | 5,587,509.14                     |

| OPERATING EXPENSES                                | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|---|----------------------------------|----------------------------------|
| a) loss on disposal of non-financial fixed assets | 3,655,593.22                     | 0.00                             |
| b) revaluation of non-financial assets            | 1,913,346.27                     | 0.00                             |
| c) provisions                                     | 185,400.41                       | 363,824.05                       |
| d) compensation, penalties and damages            | 794,066.43                       | 1,412,908.44                     |
| e) compensation fee                               | 146,304.30                       | 254,295.74                       |
| f) litigation costs                               | 395,224.01                       | 681,831.07                       |
| g) other  | 2,639,604.11                     | 2,874,649.84                     |
| Total operating expenses                          | 9,729,538.75                     | 5,587,509.14                     |

# Note 21. Financial income

| FINANCIAL INCOME             | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|------------------------------|----------------------------------|----------------------------------|
| a) dividends                 | 6,413,610.32                     | 465,043.30                       |
| b) interest                  | 15,821,583.90                    | 5,182,169.52                     |
| c) revaluation of investment | 0.00                             | 0.00                             |
| d) other                     | 15,235.61                        | 6,331,613.32                     |
| Total financial income       | 22,250,429.83                    | 11,978,826.14                    |

| Financial income                       | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|--|----------------------------------|----------------------------------|
| a) dividends                           | 6,413,610.32                     | 465,043.30                       |
| b) interests from customers            | 631,991.99                       | 1,423,721.60                     |
| c) loan interests                      | 1,525,502.33                     | 1,745,398.76                     |
| d) deposit interests                   | 351,971.02                       | 947,484.90                       |
| e) bill interests                      | 161,325.90                       | 124,169.01                       |
| f) other interests                     | 13,150,792.66                    | 941,395.25                       |
| g) foreign exchange differences        | 0.00                             | 5,877,101.44                     |
| h) revaluation of the investment value | 0.00                             | 0.00                             |
| i) other                               | 15,235.61                        | 454,511.88                       |
| Total                                  | 22,250,429.83                    | 11,978,826.14                    |

# Note 22. Financial expenses

| FINANCIAL EXPENSES                 | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|------------------------------------|----------------------------------|----------------------------------|
| a) interest                        | 41,991,282.53                    | 31,906,352.67                    |
| b) revaluation of investment       | 0.00                             | 0.00                             |
| c) loss on disposal of investments | 16,871,596.65                    | 0.00                             |
| d) other                           | 4,046,815.11                     | 8,512.43                         |
| Total financial expenses           | 62,909,694.29                    | 31,914,865.10                    |



| FINANCIAL EXPENSES                 | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|------------------------------------|----------------------------------|----------------------------------|
| a) interest, commission, credits   | 10,226,999.50                    | 4,900,832.19                     |
| b) interest - leases               | 2,644,587.55                     | 2,916,658.72                     |
| c) interest-loans                  | 1,355,771.27                     | 1,213,811.65                     |
| d) interest-bills                  | 10,911,912.40                    | 11,798,496.88                    |
| e) interest-bond issue             | 16,050,308.21                    | 9,359,549.37                     |
| f) other interests                 | 801,703.60                       | 1,717,003.86                     |
| g) foreign exchange differences    | 4,041,486.20                     | 0.00                             |
| h) loss on disposal of investments | 16,871,596.65                    | 0.00                             |
| i) other                           | 5,328.81                         | 8,512.43                         |
| Total financial expenses           | 62,909,694.19                    | 31,914,865.10                    |

# Note 23. Income tax

| INCOME TAX             | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|------------------------|----------------------------------|----------------------------------|
| a) income tax          | 323,904.00                       | 11,539,644.65                    |
| b) deferred income tax | 2,838,777.76                     | -3,918,506.33                    |
| Total income tax       | 3,162,681.76                     | 7,621,138.32                     |

| Reconciliation of effective tax rate                        | Closing balance on 31<br>December 2012 |
|---|--|
| Gross Profit / (loss) before tax from continuing operations | 11,223,745.32                          |
| Profit / (loss) before tax from abandoned operations        | 0.00                                   |
| Gross profit (loss) before tax                              | 11,223,745.32                          |
| Tax at statutory tax rate of 19%                            | 2,132,511.61                           |
| Non tax deductible expenses -permanent differences          | 706,266.15                             |
| Tax from the previous years.                                | 323,904.00                             |
| Tax at effective tax rate                                   | 3,079,470.25                           |
| Income tax (charge) shown in the profit and loss account    | 3,162,681.76                           |
| of which:   |  |
| current   | 323,904.00                             |
| deffered  | 2,838,777.76                           |

# 4. OTHER NOTES

# Note 24. Headcount

| Company          | 31-12-2012 | 31-12-2011 |
|------------------|------------|------------|
| Management Board | 4          | 4          |
| Managers         | 32         | 27         |
| Administration   | 196        | 234        |
| Other employees  | 149        | 109        |
| Total            | 381        | 374        |

| Contracts                     | 31-12-2012 | 31-12-2011 |
|-------------------------------|------------|------------|
| The employment contract       | 381        | 374        |
| Commission contracts          | 137        | 110        |
| Contracts for a specific task | 4          | 4          |
| TOTAL                         | 522        | 488        |

# Note 25. The Remuneration of the Management Board and Supervisory Board of the Company.

The presented figures refer to remuneration for holding an office of the Management Board and Supervisory Board Member. They do not include remuneration due to other forms of employment (also in other Companies of the Group). The remuneration due to other titles is presented in the consolidated financial statements.



| Wages and Salaries              | 31-12-2012   | 31-12-2011   |
|---------------------------------|--------------|--------------|
| Management Board of the Company | 1,261,224.34 | 957,046.20   |
| Supervisory Board               | 296,000.00   | 179,471.43   |
| Total remuneration              | 1,557,224.34 | 1,136,517.63 |

| JW Construction Holding S.A. | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|------------------------------|----------------------------------|----------------------------------|
| Management Board             |                                  |                                  |
| Panabażys Tomasz             | 48,834.73                        | 49,000.00                        |
| Rajchert Wojciech            | 306,000.00                       | 312,000.00                       |
| Samarcew Marek               | 0.00                             | 198,757.87                       |
| Wójcik Robert                | 304,000.00                       | 312,000.00                       |
| Łopuszyńska Irmina           | 277,000.00                       | 44,000.00                        |
| Malinowska Bożena            | 148,136.36                       | 0.00                             |
| Starzyńska Magdalena         | 177,253.25                       | 0.00                             |

| JW Construction Holding S.A. | from 01-01-2012<br>to 31-12-2012 | from 01-01-2011<br>to 31-12-2011 |
|------------------------------|----------------------------------|----------------------------------|
| Supervisory Board            |                                  |                                  |
| Król Jarosław                | 24,000.00                        | 24,000.00                        |
| Michnicki Marcin             | 21,304.35                        | 24,000.00                        |
| Oleksy Józef                 | 186,000.00                       | 177,000.00                       |
| Pietraszkiewicz Henryk       | 0.00                             | 10,000.00                        |
| Podsiadło Andrzej            | 24,000.00                        | 24,000.00                        |
| Samarcew Marek               | 40,695.65                        | 0.00                             |
| Wojciechowski Józef          | 0.00                             | 0.00                             |

# Note 26. Off-balance sheet entries

| OFF-BALANCE LIABILITIES - credit agreements (the amounts cannot be summed) | 31-12-2012     |
|--|----------------|
| Investment real estate pledged as collateral - loans                       | 493,443,936.00 |
| blank bill*  | 324,353,028.00 |
| Executory titles   | 505,462,543.05 |
| Assignment of the insurance contract                                       | 379,535,977.00 |

<sup>\*</sup> the amounts of collateral in the form of blank promissory notes are presented up to the full value of the principal liability;

The table above presents all collateral under concluded loan agreements. Since several items of collateral were established under particular loan agreements, the value of collateral was not summed up.

| OFF-BALANCE LIABILITIES - other  | 31-12-2012    |
|--|---------------|
| blank bill*  | 35,749,082.90 |
| Guarantees to the benefit of TBS "Marki" Sp z o.o.                                 | 22,400,000.00 |
| Guarantees to the benefit of ZPM Metalcon Sp z o.o.                                | 800,000.00    |
| Guarantees to the benefit of Deweloper Sp. z o.o.                                  | 341,697.97    |
| Guarantees to the benefit of JW. Wronia Sp. z o.o.                                 | 75,000,000.00 |
| Guarantees to the benefit of JW. Consulting Sp. z.o.o J.W.2 partnership limited by |               |
| shares   | 39,653,100.00 |
| Guarantees to the benefit of Capital City of Warsaw                                | 907,800.00    |
| Other  | 500,000.00    |

<sup>\*</sup> the amounts of collateral in the form of blank promissory notes are presented up to the full value of the principal liability;

As at 31 December 2012 there were disclosed insurance guarantees to remove failures and defects, granted by banks and insurance institutions to the benefit of the Company. Moreover, there were blank promissory notes issued to the benefit of J.W. Construction Holding S.A. to secure rights of such companies under quarantees granted by counterparties, which the Companies may fill in at any time with the amount corresponding to the costs of failure and defect removal. As at 31 December 2012 the total value of guarantees was PLN 4.7 million and EUR 12.3 thousand.



#### Note 27. Transactions with related companies-balance

All transactions concluded in 2012 by the Company or a subsidiary with the related parties were concluded on market terms.

|     |                                  | Receivables    |                    | Liabilities to re               | lated parties |
|-----|----------------------------------|----------------|--------------------|---------------------------------|---------------|
| No. | COMPANY NAME                     | 31-12-2012     | parties 31-12-2011 |                                 | 31-12-2011    |
| 1   | TBS Marki Sp. z o.o.             | 73,441.01      | 426,736.60         | <b>31-12-2012</b> 26,247,753.11 | 24,793,734.70 |
|     | Business Financial Construction  | ,              | ,                  | , ,                             | , ,           |
| 2   | Sp. z o.o.                       | 152,157.80     | 138,570.47         | 2,954,633.60                    | 3,236,794.88  |
| 3   | Lokum Sp. z o.o.                 | 257,920.01     | 91,402.84          | 0.00                            | 0.00          |
| 4   | Deweloper Sp. z o.o.             | 18,813.03      | 126,977.74         | 20,000.00                       | 20,000.00     |
| 5   | J.W.Bułgaria                     | 34,014,045.58  | 35,749,007.08      | 0.00                            | 0.00          |
|     | Porta Transport Sp. z o.o. in    |                |                    |                                 |               |
| 6   | liquidation                      | 31,491.69      | 16,041.00          | 11,258,140.04                   | 9,152,712.74  |
| 7   | Yakor House Sp.z o.o.            | 15,316,561.38  | 12,248,060.52      | 0.00                            | 0.00          |
| 8   | J.W. Construction Sp. z o.o.     | 22,728,679.96  | 15,846,387.12      | 109,062,218.19                  | 72,848,687.94 |
| 9   | Saspol Infrastrukture Sp. z o.o. | 49,836.70      | 46,627.95          | 0.00                            | 0.00          |
| 10  | J.W. Marka Sp. z o.o.            | 4,602,419.73   | 484,763.87         | 5,637,903.61                    | 1,648,097.67  |
| 11  | J.W.Group Sp. z o.o.             | 16,551.81      | 4,040.00           | 0.00                            | 0.00          |
| 12  | J.W.Group Sp. z o.o. 1 SKA       | 168,049,284.27 | 0.00               | 0.00                            | 0.00          |
| 13  | J.W.Group Sp. z o.o. 2 SKA       | 10,651.80      | 0.00               | 0.00                            | 0.00          |
| 14  | J.W.2 Sp. z o.o.                 | 15,751.08      | 4,040.40           | 0.00                            | 0.00          |
| 15  |                                  | 1,990,536.00   | 4,428.00           | 369.00                          | 0.00          |
| 16  | •                                | 25,310.28      | 13,212.00          | 0.00                            | 0.00          |

#### 5. SUPPLEMENTARY INFORMATION

#### Note 28. Events during the accounting year

The following important events took place over the period of time covered in this report:

# **Changes in the Board**

On 01 February 2012, the Supervisory Board appointed Ms. Magdalena Starzyńska to the Management Board as its member.

On July 26, 2012, the Company received a statement on the exercise of personal rights entitled to the Shareholder in terms of dismissal of Ms. Bozena Malinowska from the Management Board.

On 03 December 2012, the Company received a statement from Mr. Tomasz Panabażys - the Member of the Managament Board on his resignation from the membership in the Managament Board on 03 December 2012.

#### Changes in Supervisory Board of the Company

- -On 22 October, 2012, the Company received a statement on the exercise of personal rights entitled to the Shareholder in terms of :
  - dismissal Mr. Andrzej Podsiadło from the Supervisory Board of the Company;
  - appointment Mr. Marek Samarcew to the Company's Supervisory Board
- On 22 October 2012, the Extraordinary General Meeting passed the following resolutions:
  - on dismissal Mr. Marcin Michnicki from the Supervisory Board of the Company.
  - on appointment Mr. Andrzej Podsiadło to the Supervisory Board of the Company;

# The Annual General Meeting

On 26 June 2012 the Annual General Meeting was held, which approved unitary financial statements, consolidated financial statements for 2011, reports on activities of the Management Board of the Company and its Capital Group and gave discharge to the members of the Company, appropriated the profit by allocating it entirely for a supplementary capital of the Company.

On 22 October 2012, the Extraordinary General Assembly was held in order to adopt the following resolutions:

- consent to the merger plan agreed between the Company and its subsidiaries; JW Projekt Spółka z o.o with its seat in Ząbki, Architects Polska Spółka z o.o. with its seat in Ząbki, and JWCH Budownictwo Drogowe Spółka z o.o.with its seat in Ząbki, agreed on 31 May 2012 and published in the Court and Economic Monitor 108/2012 and to complete the merger under the terms of the merger plan;



- dismissal Mr. Marcin Michnicki from the Supervisory Board of the Company
- appointment Mr. Andrzej Podsiadło to the Supervisory Board of the Company

On 13 December 2012, there was the Extraordinary General Meeting, which approved a resolution expressing approval for the sale of the Organised Part of the Enterprise in the form of Hotel 500 Zegrze Południowe. In accordance with the resolution of the Extraordinary General Meeting, the sale of the Organised Part of the Enterprise Hotel 500 in Zegrze Południowe by the Company will be conducted through in kind contribution to the Company operating under the name of J.W.6 Spółka z o.o based in Ząbki, which is a 100% subsidiary of the Company, in order to cover the shares acquired by the Company in the increased share capital.

#### Registration of the merger

On 31 October 2012, the District Court for the City of Warsaw, XIV Commercial Division of the National Court Register registered the merger of the Company (as a merging company) with its subsidiaries: JW Projekt Spółka z o.o with its seat in Ząbki, Architects Polska Spółka z o.o with its seat in Ząbki and JWCH Budownictwo Drogowe Spółka z o.o with its seat in Ząbki (as a merged company). The merger was conducted pursuant to Art. 492.1.1 of the Commercial Companies Code by transferring all assets of the acquired companies to the Company.

#### Credit agreements

On 20.02.2012, the Company concluded the revolving credit agreement with Millenium Bank S.A in the amount of PLN 21.000.000 for financing the investment at Jaroczyńskiego Street in Poznań. The repayment date was set on 31 March 2015.

On 09.03.2012, the Company concluded an agreement on Nowy Dow investor loan in the amount of PLN 27,558,000 for co-financing the implementation of Lewandów investment buildings 3-6 at Lewandów Street in Warsaw. The repayment date was set on 25 December 2014.

On 16 April 2012, the Company concluded a revolving credit agreement in the amount of PLN 30 milion with Bank Polskiej Spółdzielczości S.A dedicated to finance a current activity. The repayment date was set on 15 April 2015.

On 29 May 2012, the Company concluded a non-revolving credit with Bank Polskiej Spółdzielczości S.A in the amount of PLN 13 million dedicated to finance a current activity. The repayment date was set on 28 May 2015.

On 27 July 2012, the Company concluded the investment loan agreement with Getin Noble Bank S.A in the amount of PLN 20.000.000 for refinancing the investment costs of building 292 residential units in Villa Campina investment in Ożarów Mazowiecki. The repayment date was set on 20 July 2015.

# In 2012, the Company repaid the following credits:

On May 30, 2012, the Company fully repaid the overdraft facility granted by BOŚ Bank S.A in the amount of PLN 13 milion which was dedicated to finance the current activity.

On 6 November 2012, the Company paid off the investment credit granted by Getin Noble Bank S.A for co-financing the implementation of the "Osiedle Swiatowida" investment at Swiatowida Street in Warsaw.

On 30 November 2012, the Company concluded a working-capital credit with Bank Polskiej Spółdzielczości S.A in the amount of PLN 30 milion for financing the purchase of real estate located in Spokojna and Leśna Street, in Gdynia.

On 21 December 2012, the Company repaid in full an investor loan "Nowy Dom" granted by Bank PKO BP to co-finance the implementation of Lewandów investment buildings 3-6 at Lewandów Street in Warsaw.

# In 2012, the following changes in the credit agreements occurred

On 16 April 2012, the Company concluded an Annex to the working capital credit granted by Bank Polskiej Spółdzielczości S.A in the amount of PLN 10 million, dedicated to finance a current activity.

By virtue of the Annex, the credit use period and repayment date were postponed. The final repayment date is set on 26 April 2013.

On 24 April 2012, the Company concluded an overdraft facility agreement with Invest Bank S.A in the amount of PLN 15 million. By virtue of the Annex, the credit use period and repayment date were postponed. The final repayment date is set on 25 April 2013.



On 25 May 2012, the Company concluded an Annex to the overdraft credit with PKO BP S.A in the amount of PLN 10 million. By virtue of the Annex, the credit use period and repayment date were postponed. The final repayment date is set on 27 April 2013.

On 23 August 2012, the Company entered into the Annex to the revolving working capital loan granted by Invest Bank to co-finance the commercial investment of "Łódź Tymienieckiego II" at Tymienieckiego Street in Łódź. By virtue of the Annex, the repayment term of the credit was postponed and set on 30 September 2013.

#### The issue of Bonds

On April 27, 2012, the Company issued a total number of 9,500 long-term unsecured bonds with a nominal value of PLN 10,000 each. The total value of the issue is PLN 95,000,000. Interest bonds was determined on a basis of WIBOR 3M plus margin, thus the maturity date was set on 27 April 2015. The bonds were used to finance a part of the purchase price of the property located in Kasprzaka 29/31 street with a total area of 81,185.00 m2, purchased by the subsidiary operating under the name of J.W. Group limited liability company 1 company limited by shares with its registered office in Ząbki.

#### Guarantees and sureties

On April 27, 2012, the Company provided a guarantee for the liabilities of J.W. Group Spółka z o.o 1 SKA (partnership limited by shares) based in Ząbki to VIS Investments SKA (partnership limited by shares) with its registered seat in Warsaw. The subject of a guarantee was a payment of the contract sale price of acquiring the right of perpetual usufruct of land plots with ownership of the buildings erected on them, located in Warsaw in Kasprzaka 29/31 Street. The total area of the property that is the subject of the contract is 81,185.00 m2. The value of the guarantee, which is also the purchase price of the property, amounts to PLN 155 million net (PLN 157,614.085 gross). The Company is the sole shareholder of the Buyer and the sole shareholder of the general partner. The guarantee expired to the amount of the sale price upon payment of the property.

On July 5, 2012, the Company provided a guarantee for the liabilities of J.W. Construction S.A based in Ząbki to Powszechna Kasa Oszczędności Bank Polski S.A with its seat in Warsaw for granted working capital of that company in the amount of PLN 7,000,000.

#### Other significant agreements:

The Company concluded two agreements for sale with the company under the name of J.W. Consulting Spółka z o.o J.W. 3 SKA (Partnership limited by shares) with its seat in Ząbki with a total value of PLN 44,400,719 net (i.e PLN 54,612,883.79 gross) and applied to:

- Sale Agreement of 21 November 2012, regarding the sale of ownership rights to the property located in Sopot,. in Parkowa 67/69 Street developed with two guest-house buildings with a total usable area of 2,848.37 m2 for the amount of PLN 24,265,946 net (i.e PLN 29,847,113 gross).
- Sale Agreement of 23 November 2012, regarding the sale of ownership rights to 38 plots for detached houses development with a total area of 31,165 m2 located in the municipality of Kręczki Kaputy, Ozarow Mazowiecki for the amount of PLN 20,134,773 net (i.e PLN 24,765,770.79 gross).

The above agreements were signed in accordance with binding agreements of 29 June 2012.

On 30 November 2012, the Company sold a property situated in Gdynia, at Powstania Wielkopolsiego/Powstania Śląskiego Street creating a plot of land with the area of 0.4150 ha to a subsidiary operating under the name of J.W Spółka z o.o. based in Ząbki (at the date of this report, the company has changed the name to Seahouse Spółka z o.o) for the amount of PLN 8,456,000 net (PLN 10,400,880 gross). The building project was sold together with the property. Within the Capital Group of the Company, the buyer will be implementing the housing investment dedicated for sale within a separate project.

# Construction contracts

The agreements concluded with a subsidiary of J. W. Construction sp. z o.o (in connection with the acquisition of JW Construction S.A by this company) on the implementation of the following investments:



| Project's name                       | Date of the agreement | Subject of the contract   |
|--------------------------------------|-----------------------|---|
| Poznań, at Jaroczyńskiego<br>Street  | 12/09/2012            | implemenatation of housing buildings in general contracting system                          |
| Szczecin/ Aleje Wyzwolenia<br>Street | 2012-03-03            | performance of the diaphragm wall, excavation   |
| Szczecin/ Aleje Wyzwolenia<br>Street | 2012-03-03            | performance of reinforced concrete construction of multi-<br>purpose building with a garage |

The total value of the above agreements exceeds 10% of the Company's equity.

# In 2012, the Company received the following decision on permission:

#### a) Building permission

On 26 April 2012, the Company received the decision on building permission of a group of multi-family buildings with a garage and technical infrastructure in Powstania Wielkopolskiego Street and Powstania Śląskiego Street in Gdynia. The permit is final.

On 12 June 2012, the Company received the decision on building permission of a group of multi-familyservice buildings with land development at Tysiaclecia Street in Katowice. The permit is final.

#### b) Occupancy permits

On 27 January 2012, the Company received the decision on occupancy of a sewage treatment plant located in Ożarów Mazowiecki.

On 27 April 2012, the Company received the decision on building permit of a group of multi-family houses in Ożarów Mazowiecki. The permit is final.

On 04 June 2012, the Company received the decision on occupancy permit of two guest -house buildings in Sopot, at Parkowa Street. The permit is final.

On 20 August 2012, the Company received the decision on the occupancy permit of Czarny Potok -a hotel complex in Krynica Zdrój. The permit is final.

On 14 September 2012, the Company received the decision on building permit of single-family houses in Villa Campina Investment near Ożarów Mazowiecki. The permit is final.

On 07 November 2012, the Company received the final occupancy permit for the multi-family community "Lewandów buildings 3-6 at Lewandów Street in Warsaw. The permit is final.

On 13 November 2012, the Company received a certificate of occupancy of the multi-family housing estate "Łódż Tymienieckiego II' at Tylna Street in Łódź. The permit is final.

#### The investment implementation commencement

On 15 December 2012, the entry on the completion of the construction of a multi-family housing estate "Green Valley" at Zdziarska Street, Warsaw was made in the Construction Logbook.

On 17 December 2012, the entry on the completion of the construction of a multi-family housing estate "Osiedle Światowida" at Światowida Street, Warsaw was made in the Construction Logbook.

# Note 29. Events which occurred after the balance sheet date

# Occupancy permits

On 12 March 2013, the Company received the occupancy permit for the multi-family real estate "Osiedle Światowida" at Światowida Street in Warsaw. The permit is not final.

On 14 March 2013, the Company received the occupancy permit for the multi-family real estate " Zielona Dolina" at Zdziarska Street in Warsaw. The permit is not final.



# Credit Agreements

On 21 January 2013, the Company signed the Annex to the overdraft facility agreement with Millenium Bank S.A. By virtue of the Annex, the repayment term of the credit was postponed and set on 22 January 2014.

On 29 January 2013, the Company concluded an investment credit agreement in the amount of PLN 10,955,252 with PKO BP for refinancing the construction costs of unsold flats built within the development of Lewandów Park II real estate in Warsaw. The repayment date was set on 31 December 2014.

On 15 February 2013, the Company concluded the Annex to the revolving loan granted by Millennium Bank S.A to to co-finance the investment at Jaroczyńskiego Street in Poznań. Pursuant to the Annex, the amount of the given credit was reduced from PLN 21 milion to PLN 20 milion and the final repayment date with credit use period were postponed. The final repayment date is set on 30 June 2015.

# Changes in the Board

On 07 February 2013, the Company received a statement from Mr. Robert Wójcik - the Member of the Management Board on his resignation from the membership in the Managament Board on 09 February 2013.

# The issue of Bonds

On 24 January 2013, the Board of the Company passed a Resolution, on the basis of which it changed conditions of issuance of the Company's bonds, issued pursuant to the Resolution of 26 April 2012, in the number of 9,500 units with a par value PLN 10,000 each and a total value of PLN 95 million marked in a system of KDPW PLJC0000043, the above-mentioned issuance was mentioned by the Company in the current report no 14/2012 of 27 April 2012 in the following scopes: (i) the maturity of the bond, which was changed from 27 April 2015 to 25 January 2016, (ii) supplementing interest table with three new interest periods falling respectively on the date from 24 April 2015 to 24 July 2015, from 24 July 2015 to 23 October 2015 and from 23 October 2015 to 25 January 2016; (iii) the interest by an increase margin by 0.75% binding form 25 January 2013, the Company obtained the approval of all bondholders to change the above mentioned terms of the issue.

On 25 January 2013, the Company issued a total number of 1,057 pieces of secured bonds with a par value PLN 100,000 each and a total value of PLN 105,700,000, of which the issue price corresponds to the par value, and the interest rate was based on WIBOR 3M plus margin (the "Bonds"), with a final maturity of 25 January 2016. The purpose of the Bonds issue was a partial debt repayment of repayment of the Series A bonds issued by the Company pursuant to the Resolution No. 1 of the Management Board of 18 June 2010, registered in the The National Depository for Securities S.A in Warsaw under ISIN code of PLJWC0000035. The bonds were paid with series A Bonds. In consequence of the Bonds issuance, 1057 series A bonds marked with ISIN code of PLJWC0000035 were deregistered from depository of securities held by the National Depository for Securities S.A, 243 bonds of the above-mentioned series remained. The bonds entitle bondholders to be given a redemption installment in the amount of 10% of a par value on 25 April 2014 and 25 April 2015.

The redemption installment, referred to above, reduces the amount of the redemption of the Bonds attributable to pay on the final maturity date Interest is paid quarterly. The bonds are secured by the establishment of:

- (1) joint motgage in the amount of PLN 135,000,000 on:
- (a) real estate ownership right built with an office building located in Warsaw, in Aleje Jerozolimskie 216 Street, entitled to the Company. The property is comprised of a plot of land No. 62/2 with an area of 3,999m2, for which the District Court for Mokotów Warsaw XIII Division of Land Registry maintains land and mortgage register No. WA1M/00149632/9 (a value of the above-mentioned property is according to the evaluation prepared by certified property appraiser which was estimated at the amount of PLN 36,365,800 net) (the Company provides a collateral);
- (b) right of perpetual usufruct of property, entitled to the Company, which consists of a parcel of land located in Krynica-Zdrój at Czarny Potok Street with No. 163/1, 164/1, 164/4, 174/4, 146, 172, 173, 174/8, 174/9, with a total area of 29,491 m2, and the right of ownership of buildings built on the property and are under seperate ownership, for which the District Court in Nowy Sącz, X Branch Land Registry in Muszyna maintains the Land and Mortgage Register No. NS1M/00007069/8 (a value of the above-mentioned property is according to the evaluation prepared by certified property appraiser which was estimated at the amount of PLN 200,268,000,000) (the Company provides a collateral);
- (c) undeveloped real estate ownership right entitled to the company of Lokum Spółka z o.o with its seat in Warsaw ( a subsidiary):



- (i) comprising of plots of land No. 86/2 i 86/4, with a total area of 15,066 m2, located in Konstancin Jeziorna, at Bielawska Street, for which the District Court in Piaseczno, IV Land Registry maintains the Land and Mortgage Register No. WA1I/00006117/5 and
- (ii) comprising of a plot of land with No. 84/27 with an area of 29m2 located in Konstancin-Jeziorna at Bielwska Street, for which the District Court in Piaseczno, IV Land Registry maintains the Land and Mortgage Register No. WA1I/00006116/8.

(which the value is according to the evaluation prepared by certified property appraiser which was estimated at the amount of PLN 4,212,000) (Lokum Spółka z o.o provides a collateral); and

(2) property mortgage in the amount of PLN 75,000,000 which ownership right is entitled to the Company and which is located in the municipality of Ożarów Mzaowiecki, in the area of Sochaczewska and Żyzna Street, consisting of plots of land with a total area of 141,497 m2, for which the District Court in Pruszkow, VI Land Registry maintains Land and Mortgage Register No. WA1P/00105675/5 (a value of the above-mentioned property is according to the evaluation prepared by certified property appraiser which was estimated at the amount of PLN 86,152,000) (the Company provides a collateral).

The mortgages were written in favour of bondholders, whose rights and obligations of the encumbrancer are performed by Biedecki Biedecki and Partners Legal Advisers, as an administrator of the mortgage.

# Note 30. Selected financial data including the main items of the financial statements (also converted to EURO) in thousands of PLN

In order to convert the balance for the period from 1 January 2010 – 31 December 2012, the average EUR exchange rate, that was determined by the National Bank of Poland on that day; was PLN 4.0882/ EUR

In order to convert the balance for the period from 1 January 2010 – 31 December 2011, the average EUR exchange rate, that was determined by the National Bank of Poland on that day; was PLN 4.4168/ EUR

In order to convert the income statement for the period  $\,$  from 01/01/2012-31/12/2012, the average EUR exchange rate was assumed, that was calculated as the arithmetic mean of exchange rates on the last day of month of the given period, as determined by the National Bank of Poland on that day; the exchange rate PLN 4.1521/EURO.

In order to convert the income statement for the period from 01/01/2011 - 31/12/2011, the average EUR exchange rate was assumed, that was calculated as the arithmetic mean of exchange rates on the last day of month of the given period, as determined by the National Bank of Poland on that day; the exchange rate PLN 4.1401/EURO.

|                              | 31-12-2012 |         | 31-12-20  | 11      |
|------------------------------|------------|---------|-----------|---------|
| Issuer's balance sheet item  | PLN        | EUR     | PLN       | EUR     |
| Total Assets                 | 1,452,050  | 355,181 | 1,261,108 | 285,525 |
| Non-current assets           | 826,527    | 202,174 | 575,207   | 130,232 |
| Current assets               | 625,523    | 153,007 | 685,901   | 155,294 |
| Total Equity and Liabilities | 1,452,050  | 355,181 | 1,261,108 | 285,525 |
| Equity                       | 521,788    | 127,633 | 520,732   | 117,898 |
| Non-current liabilities      | 554,927    | 135,739 | 341,272   | 77,267  |
| Current liabilities          | 375,335    | 91,809  | 399,103   | 90,360  |



| Consolidated income           | from 01-01-2012 | to 31-12-2012 | from 01-01-2011 to 31-12-2011 |        |
|-------------------------------|-----------------|---------------|-------------------------------|--------|
| statement item                | PLN             | EUR           | PLN                           | EUR    |
| Net revenues from sales of    |                 |               |                               |        |
| products, goods and materials | 282,961         | 68,148        | 333,214                       | 80,484 |
| Costs of products, goods and  |                 |               |                               |        |
| materials sold                | 211,798         | 51,010        | 253,189                       | 61,155 |
| Gross profit (loss) on sales  | 71,162          | 17,139        | 80,024                        | 19,329 |
| Selling expenses              | 24,691          | 5,946         | 27,865                        | 6,730  |
| Overhead expenses             | 23,332          | 5,619         | 23,858                        | 5,763  |
| Profit (loss) on sales        | 44,495          | 10,716        | 49,505                        | 11,957 |
| Operating profit (loss)       | 51,883          | 12,496        | 52,929                        | 12,784 |
| Gross profit (loss)           | 11,224          | 2,703         | 32,993                        | 7,969  |
| Income tax                    | 3,163           | 762           | 7,621                         | 1,841  |
| Net profit (loss)             | 8,061           | 1,941         | 25,372                        | 6,128  |

## Note 31. Significant issues in litigation

The Company is a party to the proceedings, the value of which exceeds 10% of equity. On 26 April 2012, the Company filed against the Capital City of Warsaw ("Respondent") a petition for commitment of the Defendant to submit a declaration of intent for the acquisition from the Company right of perpetual use of the plot no 2/6 with the area of 3,2605 ha for which the District Court for Warsaw- Mokotów, X Division of Land Registry maintains a land and mortgage registry no WA4M/00413015/1 KW ("Property") for a net price of PLN 91,130,975 together with interest from the date of 8 January 2010. The company filed a petition according to the Article 36.1 point. 2) of the Act of 27 March 2003 on spatial planning and development (Journal of Laws 2003.80.717) in connection with the adoption by the Respondent of the area development plan area of Olbrachta Street (approved by the resolution of the City of Warsaw No. LVI/1669/2009, which entered into force on 3 August 2009) ("Plan"). The property has been earmarked for the N-S Route. In the period when the Company acquired the Property, the zoning plan of the property was not obligatory. With the adoption of the Plan and as a result of this adoption, there has been a significant restriction on the use of the Property by the Company, therefore the Company has the right to request to redeem to purchase/buy out the Property by the Defendant. The Company applied to the Defendant with a request to take steps to voluntary purchase of the Property by the Respondent but the request was refused. The Company believes the claim is fully justified and deserves the judgement in accordance with the petition of the Company.

As at 31 December 2012, the Company was a party to proceedings brought against it in the total amount of PLN 51,800,145.

## Note 32. Financial instruments and hedge accounting

The Company does not use derivatives. The Company uses bank credits, loans, bond issues as well as financial leases.

The main financial assets of the Company include shares in associated Companies, loans for related companies and bank deposits.

# The fair values of particular classes of financial instruments

The following table shows a comparison of the carrying amounts and fair values of all financial instruments of the Company, divided into different classes and categories of assets and liabilities.



|  | Category                        | Carryin        |                | Fair v         | /alue          |
|--|---------------------------------|----------------|----------------|----------------|----------------|
|  | in<br>accordance<br>with IAS 39 | 31-12-2012     | 31-12-2011     | 31-12-2012     | 31-12-2011     |
| Financial assets                               |                                 |                |                |                |                |
| Long term financial assets in related entities | DDS                             | 86,556,116.81  | 80,777,739.71  | 0.00           | 0.00           |
| Long term financial assets in related entities | DDS                             | 214,194.62     | 214,194.62     | 0.00           | 0.00           |
| Short-term loans                               | PiN                             | 14,944,725.02  | 18,517,477.18  | 14,944,725.02  | 18,517,477.18  |
| Trade and other receivables                    |                                 | 45,584,087.23  | 64,489,304.54  | 45,584,087.23  | 64,489,304.54  |
| Cash and cash equivalents                      | WwWGpWF                         | 8,480,981.31   | 34,198,725.58  | 8,480,981.31   | 34,198,725.58  |
| Financial liabilities                          |                                 |                |                |                |                |
| Loans with a variable interest rate            | PZFwgZK                         | 275,707,149.77 | 181,333,937.12 | 140,213,209.27 | 140,213,209.27 |
| Loans from related companies                   | PZFwgZK                         | 23,853,801.10  | 22,555,397.77  | 23,853,801.10  | 22,555,397.77  |
| Liabilities from long-term financial           |                                 |                |                |                |                |
| lease  | PZFwgZK                         | 37,453,980.19  | 42,389,994.04  | 45,573,433.11  | 45,573,433.11  |
| Liabilities from short-term financial          |                                 |                |                |                |                |
| lease  | PZFwgZK                         | 5,476,623.03   | 4,566,579.92   | 5,868,617.87   | 5,868,617.87   |
| Trade and other receivables                    | PZFwgZK                         | 109,588,094.25 | 81,898,699.84  | 109,588,094.25 | 81,898,699.84  |
| Bonds  | PZFwgZK                         | 229,556,972.00 | 133,042,000.00 | 229,556,972.00 | 133,042,000.00 |
| Liabilities from long-term deposits            | PZFwgZK                         | 5,186,085.12   | 3,883,544.01   | 9,113,295.63   | 9,113,295.63   |
| bill payables - other                          | PZFwgZK                         | 92,883,177.27  | 134,178,961.81 | 92,883,177.27  | 134,178,961.81 |
| Bill payables -related                         | PZFwgZK                         | 31,739,702.17  | 28,217,889.60  | 31,739,702.17  | 28,217,889.60  |

UdtW - Financial assets held to maturity,

WwWGpWF - assets / liabilities at fair value through profit/loss

PiN - Loans and receivables

DDS - Financial assets available for sale

PZFwgZK - Other financial liabilities measured at amortized cost

#### Interest rate risk

The following table presents the carrying amount of the Company's financial instruments which are exposed to interest rate risk, in division into particular age categories.

| 31 December 2012 - variable interest rate | Up to 1 year  | Up to 2 years | from 2 - 5 years | Total          |
|---|---------------|---------------|------------------|----------------|
| Cash Assets                               | 8,480,981.31  | 0.00          | 0.00             | 8,480,981.31   |
| Loans for related companies               | 14,944,725.02 | 0.00          | 0.00             | 14,944,725.02  |
| Loans from related companies              | 0.00          | 23,853,801.10 | 0.00             | 23,853,801.10  |
| Bank Loans                                | 63,300,760.00 | 53,043,392.09 | 509,691,461.88   | 626,035,613.97 |
| Bonds liaibilities                        | 28,856,972.00 | 0.00          | 200,700,000.00   | 229,556,972.00 |

#### **COLLATERALS**

The Company does not apply hedge accounting.

# Note 33. Suggested profit distribution

The Management Board will suggest allotting the profit generated in 2012 to increase the supplementary capital.

# Note 34. Changes in the Management and Supervisory Board

Management Board of the Company

As at 01 January 2012 the Management Board of the Company was composed of:

- Mr. Tomasz Panabażys Vice-Chairman of Management Board
- Mr. Wojciech Rajchert Member of Management Board
- Mr. Robert Wojcik Member of Management Board
- Ms. Bożena Malinowska Member of Management Board
- Ms. Irmina Łopuszyńska Member of Management Board

In the current period, the following changes in the composition of the Management Board occurred:

- On 01 February 2012, the Supervisory Board appointed Ms. Magdalena Starzyńska to the Management Board as its member.
- On July 26, 2012, the Company received a statement on the exercise of personal rights entitled to the Shareholder in terms of dismissal of Ms. Bozena Malinowska from the Management Board.



 On 03 December 2012, the Company received a statement from Mr. Tomasz Panabażys the Member of the Managament Board on his resignation from the membership in the Managament Board on 03 December 2012.

As at 31 December 2012 the Management Board of the Company was composed of:

Mr. Wojciech Rajchert
 Mr. Robert Wojcik
 Ms. Magdalena Starzyńska
 Ms. Irmina Łopuszyńska
 Member of Management Board
 Member of Management Board
 Member of Management Board

From the balance sheet date until the date of the report in the Management Board, the following changes occurred:

 On 07 February 2013, the Company received a statement from Mr. Robert Wójcik - the Member of the Management Board on his resignation from the membership in the Managament Board on 09 February 2013.

#### Supervisory Board

As at 01 January 2012 the Supervisory Board of the Company was composed of:

Mr. Józef Wojciechowski
 Mr. Józef Oleksy
 Mr. Marcin Michnicki
 Mr. Andrzej Podsiadło
 Mr. Jarosław Król
 Chairman of Supervisory Board
 Vice Chairman of Supervisory Board
 Member of Supervisory Board
 Member of Supervisory Board

During 2012 the composition of the Supervisory Board Board of the Company was changed as follows:

- On 22 October, 2012, the Company received a statement on the exercise of personal rights entitled to the Shareholder in terms of:
  - dismissal Mr. Andrzej Podsiadło from the Supervisory Board of the Company;
  - appointment Mr. Marek Samarcew to the Company's Supervisory Board
- On 22 October 2012, the Extraordinary General Meeting passed the following resolutions:
  - on dismissal Mr. Marcin Michnicki from the Supervisory Board of the Company.
  - on appointment Mr. Andrzej Podsiadło to the Supervisory Board of the Company;

As at 31 December 2012 the Supervisory Board of the Company was composed of:

Mr. Józef Wojciechowski
 Mr. Józef Oleksy
 Mr. Andrzej Podsiadło
 Mr. Jarosław Król
 Mr. Marek Samarcew
 Chairman of Supervisory Board
 Member of Supervisory Board
 Member of Supervisory Board
 Member of Supervisory Board

From the balance sheet date to the date of the report in the Supervisory Board, there were no changes.

# Note 35. The targets and principles of financial risk management

The main financial instruments used by the Company include bank loans, bonds and financial leasing. The main purpose of these financial instruments is to raise funds for the activities of the Company. The Company also has other financial instruments such as receivables, trade payables, which are formed directly in the course of the Company's activities.

The main risks arising from financial instruments of the Company include interest rate risk, liquidity risk and credit risk. Board review and agree on rules for the administration any of these risks - they were briefly described below. The company also monitors market price risk relating to its possession of all financial instruments.

#### Interest rate risk

The Company has credit liabilities, for which interest is calculated on the basis of the variable interest rate, and therefore there is a risk of growth of interest in relation to the moment of the agreement conclusion.

Due to the fact that the Group had, during the reporting period, both assets and liabilities with variable rate, which counterbalanced the risk, and due to slight fluctuations of interest rates in recent periods, as well as the lack of expected rapid changes of interest rates in subsequent reporting periods, the Company did not apply any interests rate securities as at 31.12.2012, considering that the interest rate risk is not significant.

Regardless of the current situation, the Company monitors its exposure to interest rate risk and interest rate forecasts and does not preclude the adoption of the precautionary measures in the future.

The Company allocates the financing cost from investment credits for various development projects, which means that the impact of changes in interest rates has a deferred result.



The following table shows the sensitivity of the gross financial result for reasonably possible changes of interest rates, assuming that other factors remain unchanged (in connection with the variable rate liabilities.

|                                     | Increase/decrease in the percentage points | The influence on gross profit |
|-------------------------------------|--|-------------------------------|
| Closing balance on 31 December 2012 |  |                               |
| PLN                                 | 1%   | -4,687                        |
| PLN                                 | -1%  | 4,687                         |
| USD                                 | 0.25%                                      | 38                            |
| USD                                 | -0.25%                                     | -38                           |
| EUR                                 | 0.25%                                      | 85                            |
| EUR                                 | -0.25%                                     | -85                           |

# **Currency risk**

The Group is exposed to the exchange rate risk changes due to a loan granted in EUR and USD currency to the related companies.

The following table shows the sensitivity of the gross financial result to the possible changes of the currency rates, assuming that other factors remain unchanged (in relation to receivables and loans in foreign currencies).

| EUR/PLN rate change | The fair value as at 31.12.2012 (in thousand) | The value of the assets to the historical value | The value of the financial assets | change (in<br>thousands of<br>PLN) |
|---------------------|---|---|-----------------------------------|------------------------------------|
| decrease by 20%     | 34,014,046                                    | 80%   | 27,211,236                        | 6,802,809                          |
| decrease by 10%     | 34,014,046                                    | 90%   | 30,612,641                        | 3,401,405                          |
| no change           | 34,014,046                                    | 100%  | 34,014,046                        | 0                                  |
| increase by 10%     | 34,014,046                                    | 110%  | 37,415,450                        | -3,401,405                         |
| increase by 20%     | 34,014,046                                    | 120%  | 40,816,855                        | -6,802,809                         |

| EUR/PLN rate change | The fair value<br>as at 31.12.2012<br>( in thousand) | The value of the<br>assets to the<br>historical value | The value of the financial assets | change (in<br>thousands of<br>PLN) |
|---------------------|--|---|-----------------------------------|------------------------------------|
| decrease by 20%     | 15,316,561   | 80%   | 12,253,249                        | 3,063,312                          |
| decrease by 10%     | 15,316,561   | 90%   | 13,784,905                        | 1,531,656                          |
| no change           | 15,316,561   | 100%  | 15,316,561                        | 0                                  |
| increase by 10%     | 15,316,561   | 110%  | 16,848,218                        | -1,531,656                         |
| increase by 20%     | 15,316,561   | 120%  | 18,379,874                        | -3,063,312                         |

# Credit Risk

The Company is exposed to the credit risk which is defined as the risk that creditors do not fulfil their obligations and thereby make the Company incur losses.

When it comes to a loan for a related company, the risk is considered irrelevant due to ongoing monitoring of financial standing and the control.

The maximum exposure to credit risk is PLN 27,080,000 at the balance sheet day was estimated as the carrying value of trade payables from other companies.

In the assessment of the Management Board, the credit risk is included in the financial statements in the position of write-downs.

The credit risk associated with bank deposits is considered irrelevant, because the Company concludes transactions with institutions that have well-established financial position.

# Liquidity risk

The Company is exposed to the liquidity risk, defined as the risk of losing the ability to settle liabilities in a timely manner. The risk results from potential restriction of access to financial markets, which may result in inability to obtain new financing or refinancing its debt.

# Note 36. Capital Management

The Company manages its capital in order to maintain the capacity to continue operations, in order to generate returns for shareholders and benefits to other stakeholders.

In accordance with market practice, the Company monitors its capital, among other things, on the basis of equity ratio and the ratio of loans, credits and other financing sources / EBITDA.

The equity ratio is calculated as the ratio of net tangible assets (equity diminished by the value of intangible assets) to total assets.



The ratio of credits, loans and other financing sources / EBITDA is calculated as the ratio of credits, loans and other financing sources to EBITDA. Credits, loans and other financing sources presents a total amount of liabilities arising from credits, loans and lease, while EBITDA presents an operating profit after adding depreciation.

In order to maintain a liquidity and the credit capacity allowing to attract an external financing with a reasonable level of costs, the Company intends to maintain the equity ratio at the level no lower than 0.3.

|                                       | 31 December<br>2012 | 31 December<br>2011 |
|---------------------------------------|---------------------|---------------------|
| Interest-bearing loans and borrowings | 278,616,469.96      | 181,333,937.12      |
| Trade and other receivables           | 651,644,928.11      | 559,041,967.53      |
| Minus cash and cash equivalents       | -8,480,981.31       | -34,198,725.58      |
| Net debt                              | 921,780,416.76      | 706,177,179.07      |
| Equity                                | 521,788,333.53      | 520,731,629.90      |
| Net unrealized gains reserve          | 0                   | 0                   |
| Total share capital                   | 521,788,333.53      | 520,731,629.90      |
| Capital and net debt                  | 1,443,568,750.29    | 1,226,908,808.97    |
| Equity ratio                          | 36.15%              | 42.44%              |
| Credits ratio                         | 63.85%              | 57.56%              |

# Note 37. Information on the agreement with the entity authorized to audit the financial statements and review of financial statements

On 02 July 2012, the Company concluded an agreement, with BDO Sp. Ltd., a company authorized to perform audits of financial statements, on performing the interim review and audit of financial statements for the year 2012.

The remuneration of the auditor for auditing the unitary financial statements for the financial year ended 31.12.2012 amounted to PLN 140 thousand, of which PLN 50 thousand for an interim unitary review, and PLN 90 thousand for an annual unitary audit of the financial statement. The given amounts are net amounts.

The remuneration of the auditor for auditing the unitary financial statements for the previous year that ended 31.12.2011 amounted to PLN 155 thousand, of which PLN 65 thousand for an interim unitary review, and PLN 90 thousand for an annual unitary audit of the financial statement. The given amounts are net amounts. In addition, the Company concluded agreement on providing audit and attestation services with the entity authorized to audit the financial statements. The remuneration in this agreement is set in the amount of PLN 6 thousand net.



Signature of the preparer of the Financial Statements
Signature

|                             | Signature |
|-----------------------------|-----------|
| Irmina Łopuszyńska          |           |
| Chief Accountant            |           |
| Member of Management Board  |           |
|                             |           |
| Signatures of Board Members |           |
|                             | Signature |
| Wojciech Rajchert           |           |
| Member of Management Board  |           |
|                             |           |
|                             | Signature |
| Magdalena Starzyńska        |           |
| Member of Management Board  |           |
|                             |           |

Ząbki, 20 March 2013.